Aggregate and Idiosyncratic Political Risk: Measurement and Effects

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## Motivation

- Political decisions on regulation, taxation, government expenditure have a major impact on business environment.
- Outcomes of these decisions often hard to predict (Brexit, government shutdown, health care, immigration reforms).
- Effects of risk on behavior of households and firms might outweigh potential upside of well-meaning reforms.
- How do firms react to political risk?

Main issue:

Lack of measurement of firm-level political risk.

This paper:

- Develop a novel, firm-level, measure of political risk based on textual analysis of conference call transcripts.
- Decompose political risk by topic.
- Study reactions to aggregate and idiosyncratic political risk

## Main Findings

- Idiosyncratic political risk associated with retrenching of hiring and investment. Largest effects of risk associated w/ corporate regulation, health care, and government reform.
- 2. Firms that devote more time discussing risks associated with a particular political topic increase lobbying on that topic and not other topics (actively manage political risk).
- 3. Generally smaller associations of stock return volatility, investment (but not hiring) with idiosyncratic than aggregate political risk.
- 4. Nevertheless 2/3rds of variation in political risk is idiosyncratic, identity of firms most affected changes over time and within sector.
- 5. Dispersion of idiosyncratic political risk increases when aggregate political risk is high.

## Contribution

- Value of political connections. (Fisman, 2001; Leuz & Oberholzer-Gee 2006; Faccio, 2004; Tahoun 2014; Acemoglu, Hassan & Tahoun, 2015; Akey & Lewellen, 2016, ...)
- $\rightarrow\,$  Show that firms manage political uncertainty by cultivating connections to politicians.
  - Measurement of political uncertainty. (Baker, Bloom & Davis, 2016)
- $\rightarrow\,$  Introduce a firm- and time-specific measure that can be decomposed by topic.
  - Effect of political risk on asset prices, cost of capital, macroeconomic fluctuations. Kelly, Pastor & Veronesi (2015), Koijen, Philipson, and Uhlig (2016), Caldera & al. (2016)
- → Document firm-level effects of political risk, including idiosyncratic political risk.
  - Pattern-based sequence classification methods (Song& Wu, 2009; Manning & al. 2008)



#### Measuring Political Risk at the Firm Level

Validation

Idiosyncratic Political Risk

Managing Political Risk

#### **Conference Call Transcripts**

- Complete transcripts of 89,897 earnings conference calls of US listed firms 2002-10 from Thomson-Reuters.
- Typically four calls per year, after earnings releases.
- Management presentation followed by Q&A with firm's analysts (0-70 questions, average duration 45 min).
- Conversation typically centers around uncertainties that the firm is facing. (Hollander, 2010; Bowen, 2002, 2003; Matsumoto, 2011; Huang, 2015)

#### What share of the conversation between management and participants centers on risks associated with political topics?

#### Measuring Overall Political Risk

- 2. Count the number of occurrences of (exclusively) political bigrams in conjunction with a synonym for risk or uncertainty and divide by the total number of bigrams in the transcript:

$$PRisk_{it} = \frac{\sum_{b}^{B_{it}} \left( 1[b \in \mathbb{P} \setminus \mathbb{N}] \times 1[|b - r| < 10] \times f_{b,\mathbb{P}}/B_{\mathbb{P}} \right)}{B_{it}},$$

where *r* is the position of the nearest synonym of risk or uncertainty and  $b = 0, 1, ... B_{it}$  are the bigrams contained in call of firm *i* at time *t*.

#### **Topic-based Measures**

- Extract all bigrams from a set of Z training libraries of political topics, Z = {P<sub>1</sub>,..., P<sub>Z</sub>}.
- 2. Then again count the number of bigrams associated with *T* used in conjunction with a synonym for risk, but now weight also with inverse document frequency.

$$\textit{PRisk}_{it}^{\mathcal{T}} = \frac{\sum_{b}^{B_{it}} \left( 1[b \in \mathbb{P}_{\mathcal{T}} \setminus \mathbb{N}] \times 1[|b - r| < 10] \times \frac{f_{b,\mathbb{P}}}{B_{\mathbb{P}}} \textit{log}(Z/f_{b,\mathbb{Z}}) \right)}{B_{it}}$$

## **Training Libraries**

#### Non-Political Bigrams, ℕ

- Textbook on financial accounting (Libby, 2011)
- Santa Barbara Corpus of Spoken American English (non-political topics), Du Bois & al. (2000)

#### Political Training Libraries $\mathbb{P}, \{\mathbb{P}_T\}$

- 1. Overall Political (PRisk<sub>it</sub>)
  - Textbook on American Politics (Bianco & Canon, 2013)
  - Political vs non-political newspapers articles

### 2. Topic-Based $(\{PRisk_{it}^T\})$

- Text contained in 24 topics from OnThelssues.org.
- Contains snippets from newspapers, speeches, press releases, books, voting records, and bill sponsorships identifying where candidates for political office stand on each of 24 topics (health care, foreign policy, defense, ...)

List of synonyms



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## Validation

- Bigrams with highest scores intuitively linked to politics ('the constitution,' 'public opinion,' 'interest groups,' 'the FAA' ...)
- Transcripts with highest *PRisk<sub>it</sub>* indeed center around discussions about ballot initiatives, legislation, regulation, government expenditure,...
- 3. Mean of *PRisk<sub>it</sub>* across firms highly correlated with Baker, Bloom and Davis' EPU index (0.83). ►
- 4. *PRisk<sub>it</sub>* significantly higher around federal elections.
- 5. Sectors with highest *PRisk<sub>it</sub>* are finance, construction, ...•
- 6. Aggregate & idiosyncratic variation in *PRisk<sub>it</sub>* significantly related to realized & implied stock return volatility.

Validation of topic-based measures

## Transcript excerpts with highest $PRisk_{i,t}$

| Firm Name                              | Call Date     | PRisk <sub>i,t</sub><br>(standardize | Text surrounding bigram with highest weight $({\it f}_{b,\mathbb{P}}/B_{\mathbb{P}})$ d)  |
|--|---------------|--------------------------------------|---|
| NEVADA GOLD<br>CASINOS INC             | 10-Sep-<br>08 | 37.36                                | gaming industry is currently supporting a ballot initiative to amend the constitution to authorize an increase in the — BET— limits allow additional                                      |
| Axis Capital<br>Holdings Limited       | 9-Feb-<br>10  | 34.98                                | accident year ratios the combined ratios we have talked about<br>the political —RISK— business particularly really shouldnt be<br>looked at on a  |
| Female Health                          | 10-Feb-<br>09 | 31.82                                | market acceptance the economic and business environment<br>and the impact <b>of government pressures</b> currency —<br>RISKS— capacity efficiency and supply <b>constraints and</b> other |
| Applied Energet-<br>ics, Inc.          | 11-May-<br>09 | 29.29                                | of products and the —UNCERTAINTY— of the timing and mag-<br>nitude of government funding and customer orders depen-<br>dence on sales to government customers                             |
| FPIC Insurance<br>Group, Inc.          | 30-Oct-<br>08 | 28.01                                | a —CHANCE— for national tort reform and i dont see the con-<br>stitution of congress changing in such a way after this elec-<br>tion  |
| BANKFINANCIAL<br>CORP                  | 4-Nov-<br>08  | 27.59                                | was an accurate metaphor and really given all the —<br>UNCERTAINTIES— of government involvement in operations<br>and business activities and given the capital                            |
| World Accep-<br>tance Corpora-<br>tion | 25-Jul-<br>06 | 26.46                                | front the states that you had mentioned the —POSSIBILITY—<br>of some positive legislation   |
| Magellan Health<br>Services            | 29-Jul-<br>10 | 25.31                                | future so this is a time of quite —UNCERTAINTY— for <b>the states</b><br>they are not <b>sure what</b> the fmap will be if  |

back

## Transcript excerpts with highest PRisk<sub>i,t</sub>

| Firm Name                                  | Call Date     | PRisk <sub>i,t</sub><br>(standardized | Text surrounding bigram with highest weight $(\mathit{f}_{\mathcal{D},\mathbb{P}}/B_{\mathbb{P}})$   |
|--|---------------|---------------------------------------|--|
| Piedmont Natural<br>Gas                    | 9-Jun-09      | 24.76                                 | your point as you will recall in all three of <b>the states</b> that we have serve jim we are —EXPOSED— only to  |
| Platinum Under-<br>writers Holdings<br>Ltd | 18-Feb-<br>10 | 23.95                                 | we have had historically had a very small participation in<br>the political —RISK— market backing only a couple of<br>players parties that   |
| Mechanical Tech-<br>nology Inc.            | 12-May-<br>08 | 21.78                                 | measurement business on a <b>small number</b> customers an<br>potential loss <b>of government funding</b> —RISK— related to<br>developing mobion direct methanol <b>fuel cells</b> |
| Advanced Photonix                          | 14-Aug-<br>06 | 19.04                                 | market due primarily to the —UNPREDICTABLE— nature<br>of the timing of government contracts overall revenue<br>growth met the companys expectations for the                        |
| TravelCenters of<br>America                | 24-Feb-<br>10 | 18.75                                 | in the future whether due to speculation or the im-<br>pact of government policy such an increase or the —<br>POSSIBILITY— of one requires   |
| Metalink                                   | 25-Jul-02     | 18.36                                 | important to alcatel especially given the situation eco-<br>nomic situation in the states ph and theTHREAT that<br>alcatel is seeing in china                                      |
| GTSI Corp.                                 | 7-Aug-08      | 17.85                                 | is somewhat —UNCERTAIN— but thank god we a whole<br>bunch of government bureaucrats that spend the money<br>that will still be in  |
| TRC Companies                              | 12-Aug-<br>04 | 17.76                                 | and this is where we are going to allocate it <b>the states</b> are<br>—HESITANT— to move forward so until the tbbill <b>is</b>  |



#### Association with stock return volatility

$$y_{it} = \delta_i + \delta_t + \beta PRisk_{it} + \gamma' X_{it} + \epsilon_{it}$$

|   | Realized volatility <sub><i>i</i>,<i>t</i></sub> (standardized) |                     |                     |                     |                     |                     |
|---|---|---------------------|---------------------|---------------------|---------------------|---------------------|
|   | (1)   | (2)                 | (3)                 | (4)                 | (5)                 | (6)                 |
| $PRisk_{i,t}$ (standardized)            | 0.187***<br>(0.013)   | 0.076***<br>(0.012) | 0.028***<br>(0.007) | 0.021***<br>(0.007) | 0.036***            | 0.025***<br>(0.007) |
| Mean of $PRisk_{i,t}$ (standardized)    | (0.0.0)   | 0.441***            | (0.001)             | (0.001)             | (0.000)             | (0.007)             |
| Stock return 7 days $prior_{i,t}$       |   | (0.000)             |                     |                     | 4.233***<br>(0.664) |                     |
| Earnings announcement surprise $_{i,t}$ |   |                     |                     |                     | ()                  | -0.040<br>(0.029)   |
| <u>N</u>                                | 80,370  | 80,370              | 80,370              | 80,370              | 62,156              | 77,946              |
| Time FE                                 | no  | no                  | yes                 | yes                 | yes                 | yes                 |
| Firm FE<br>Sector*time FE               | no<br>no  | no<br>no            | yes<br>no           | yes<br>yes          | yes<br>no           | yes<br>no           |

Go to • t-statistic distribution from placebo regressions



Measuring Political Risk at the Firm Level

Validation

Idiosyncratic Political Risk

Managing Political Risk

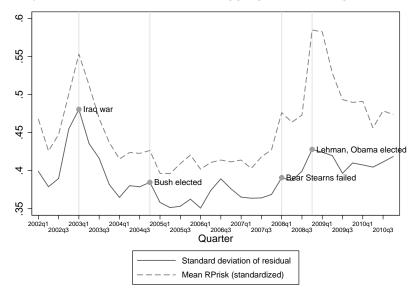
## Idiosyncratic Political Risk

|  | Realized volatility <sub><i>i</i>,<i>t</i></sub> (standardized) |                     |                     |                     |                      |  |
|--|---|---------------------|---------------------|---------------------|----------------------|--|
|  | (1)   | (2)                 | (3)                 | (4)                 | (5)                  |  |
| $PRisk_{i,t}$ (standardized)                                   | 0.029***<br>(0.007)   | 0.029***<br>(0.007) | 0.048***<br>(0.016) | 0.049***<br>(0.016) | 0.046***<br>(0.016)  |  |
| $EPU \ beta_{i,t} \times mean \ of \ PRisk_{i,t}$              | 71.313 (50.917)   | (0.001)             | (01010)             | (0.010)             | (0.010)              |  |
| $EPU \ beta_{i,t} \times EPU_t$                                | ( )   | 41.349*<br>(21.644) |                     |                     |                      |  |
| $Log(1+\$ federal contracts_{i,t})$                            |   | . ,                 |                     | -0.001<br>(0.004)   | 0.093***<br>(0.015)  |  |
| $Log(1+\$ federal contracts_{i,t}) \times mean of PRisk_{i,t}$ |   |                     |                     | . ,                 | -0.014***<br>(0.002) |  |
| Ν  | 78,248  | 78,248              | 9,099               | 9,099               | 9,099                |  |
| Time FE  | yes   | yes                 | yes                 | yes                 | yes                  |  |
| Firm FE<br>Sector*time FE                                      | yes<br>no   | yes<br>no           | yes<br>no           | yes<br>no           | yes<br>no            |  |

ANOVA: Aggregate 0.7%, Idiosyncratic 67% of variation

#### Dispersion of idiosyncratic PRisk<sub>*i*,*t*</sub> across firms

Idiosyncratic risk increases when aggregate risk is high.



#### Outline

Measuring Political Risk at the Firm Level

Validation

Idiosyncratic Political Risk

Managing Political Risk Lobbying by Topic Donations, Hiring, and Investment

## Lobbying by political topic

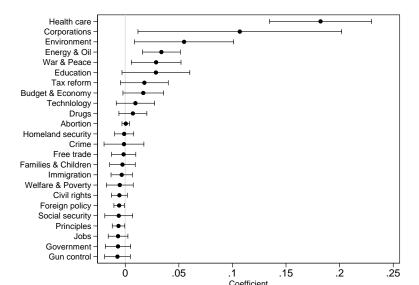
 Lobbying expenses by topic (Center for Responsive Politics), manually match each of 80 topics from disclosure forms to our 24 topic-based measures of *PRisk*<sup>T</sup><sub>it</sub>.

Lobbying<sup>T</sup><sub>it</sub> = 
$$\delta_i + \delta_t + \delta_T + \beta PRisk^T_{it} + \gamma' X_{it} + \epsilon_{it}$$

|   |           | $Log(1+\$ lobby)_{i,\tau,t}^T$ |           |           |           |  |  |  |  |
|---|-----------|--------------------------------|-----------|-----------|-----------|--|--|--|--|
|   | (1)       | (2)                            | (3)       | (4)       | (5)       |  |  |  |  |
| PRisk <sub><i>i</i>,<i>t</i></sub> (standardized) | 0.051***  | 0.052***                       | 0.044***  | 0.045***  | 0.004**   |  |  |  |  |
| .,.   | (0.006)   | (0.006)                        | (0.006)   | (0.006)   | (0.002)   |  |  |  |  |
| Time FE   | yes       | yes                            | yes       | implied   | yes       |  |  |  |  |
| Firm FE   | no        | yes                            | yes       | yes       | implied   |  |  |  |  |
| Topic FE  | no        | no                             | yes       | yes       | implied   |  |  |  |  |
| SIC2*time FE                                      | no        | no                             | no        | yes       | no        |  |  |  |  |
| Firm*topic FE                                     | no        | no                             | no        | no        | yes       |  |  |  |  |
| Ν   | 1,437,144 | 1,437,144                      | 1,437,144 | 1,437,144 | 1,434,456 |  |  |  |  |

#### Heterogeneity across topics

$$Lobbying_{it}^{T} = \delta_{i} + \delta_{t} + \delta_{T} + \zeta^{T} \delta_{T} \times PRisk_{it}^{T} + \gamma' X_{it} + \epsilon_{it}$$



## Lobbying by political topic: heterogeneity across firms

|   |                                | $Log(1+\$ lobby)_{i,\tau,t}$ |                     |                                |  |  |
|---|--------------------------------|------------------------------|---------------------|--------------------------------|--|--|
|   | (1)                            | (2)                          | (3)                 | (4)                            |  |  |
| $PRisk_{i,t}^{T}$   | 0.015***                       | 0.047***                     | 0.038***            | 0.051***                       |  |  |
| $PRisk_{i,t}^{T} \times \mathbb{1}\{av \text{ firm assets} > median\}_i$                          | (0.004)<br>0.063***<br>(0.012) | (0.007)                      | (0.008)             | (0.007)                        |  |  |
| $PRisk_{i,t}^{T} \times \mathbb{1}\{\text{av dependence on federal gov} > median\}_{s,t}$         |                                | 0.012                        |                     |                                |  |  |
| $PRisk_{i,t}^{\mathcal{T}} \times \mathbb{1}\{ \text{av state corruption rate} > median \}_{s,t}$ |                                | (0.015)                      | 0.025**<br>(0.011)  |                                |  |  |
| $PRisk_{i,t}^{T} \times \mathbb{1}\{\text{federal election quarter}\}_t$                          |                                |                              |                     | -0.003                         |  |  |
| Log(assets) <sub><i>i</i>,<i>t</i></sub>  |                                | 0.030***<br>(0.005)          | 0.030***<br>(0.005) | (0.006)<br>0.031***<br>(0.005) |  |  |
| Year-quarter FE   | yes                            | yes                          | yes                 | yes                            |  |  |
| Firm FE   | yes                            | yes                          | yes                 | yes                            |  |  |
| Topic FE  | yes                            | yes                          | yes                 | yes                            |  |  |
| Ν   | 1,437,144                      | 1,253,952                    | 1,253,952           | 1,253,952                      |  |  |

## Lobbying by political topic: Causality

|   | Log(1+\$  | $(obby)_{i,t}^T$ | $PRisk_{i,t}^{T}$ (standardized) |
|---|-----------|------------------|----------------------------------|
|   | (1)       | (2)              | (3)                              |
| $PRisk_{i,t}^{T}$ (standardized)                    | 0.004**   | 0.032***         |                                  |
| .,.   | (0.002)   | (0.010)          |                                  |
| $PRisk_{i,t-1}^{T}$ (standardized)                  | 0.000     |                  |                                  |
| .,  | (0.005)   |                  |                                  |
| $PRisk_{i,t+1}^{T}$ (standardized)                  | 0.004     |                  |                                  |
|   | (0.005)   |                  |                                  |
| PRisk $_{a,t}^{T}$ (industry average, standardized) |           |                  | 0.343***                         |
| - 7 -   |           |                  | (0.024)                          |
| IV specification                                    | no        | IV               | first stage                      |
| Time FE   | yes       | yes              | yes                              |
| Firm FE   | implied   | implied          | implied                          |
| Topic FE  | implied   | implied          | implied                          |
| Firm*topic FE                                       | yes       | yes              | yes                              |
| Ν   | 1,350,288 | 1,434,456        | 1,434,456                        |

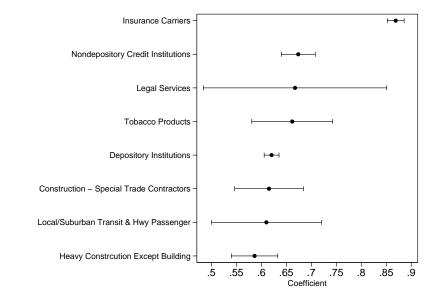
## Idiosyncratic PRisk<sub>*i*,*t*</sub>, investment, and hiring

|  | $I_{i,t}$ | $K_{i,t-1} * 10$ | 00      | ∆emp      | $\Delta \text{emp}_{i,t}/\text{emp}_{i,t-1} * 100$ |           |  |
|--|-----------|------------------|---------|-----------|--|-----------|--|
|  | (1)       | (2)              | (3)     | (4)       | (5)  | (6)       |  |
| PRisk <sub>i,t</sub> (standardized)                              | -0.191*** | -0.165**         | -0.180* | -1.169*** | -1.128***  | -2.001*** |  |
|  | (0.070)   | (0.071)          | (0.103) | (0.326)   | (0.329)  | (0.506)   |  |
| $PRisk_{i,t} \times \mathbb{1}\{assets_{i,t} > median assets\}\$ |           |                  | -0.024  |           |  | 1.614***  |  |
|  |           |                  | (0.140) |           |  | (0.624)   |  |
| $1{assets_{i,t} > median assets}$                                |           |                  | -0.368  |           |  | -1.334    |  |
|  |           |                  | (0.281) |           |  | (0.873)   |  |
| Time FE  | yes       | yes              | yes     | yes       | yes  | yes       |  |
| Firm FE  | yes       | yes              | yes     | yes       | yes  | yes       |  |
| SIC2*time FE   | no        | yes              | no      | no        | yes  | no        |  |
| Ν  | 55,261    | 55,261           | 55,261  | 22,198    | 22,198   | 22,198    |  |

### Conclusion

- Introduced simple, firm-level measure of political risk.
- Firms that are more affected by idiosyncratic political risk experience more volatile stock returns, retrench hiring, and investment.
- Firms that devote more time discussing risks associated with a particular political topic increase lobbying on that topic and not other topics (actively manage political risk).
- 2/3rds of variation in political risk is idiosyncratic, identity of firms most affected changes over time and within sector.
- Dispersion of idiosyncratic political risk increases when aggregate political risk is high.

## Average PRisk<sub>*i*,*t*</sub> by SIC-2 division





## Summary statistics: Firm-year data

|  | Mean   | Median | St. dev. | Min   | Max      | N      |
|--|--------|--------|----------|-------|----------|--------|
| PRisk <sub>i.t</sub> (not standardized)          | 121.40 | 74.68  | 188.38   | 0.00  | 5,009.33 | 24,261 |
| $Log(1+\$ federal contracts_{i,t})$              | 10.23  | 12.52  | 7.63     | 0.00  | 24.31    | 2,428  |
| Log(assets <sub>i,t</sub> )                      | 7.02   | 6.93   | 2.08     | 0.16  | 14.94    | 23,839 |
| $\Delta emp_{i,t}/emp_{i,t-1}$                   | 0.06   | 0.03   | 0.19     | -0.50 | 1.00     | 22,198 |
| $Log(1+$ donation expense_{i,t})$                | 2.15   | 0.00   | 4.30     | 0.00  | 14.94    | 24,261 |
| Number of donations <sub><i>i</i>,<i>t</i></sub> | 13.31  | 0.00   | 57.72    | 0.00  | 1,387.00 | 24,261 |
| Hedge <sub>i,t</sub>                             | 0.10   | 0.00   | 0.29     | 0.00  | 1.00     | 24,261 |

## Summary statistics: Firm-quarter data

|  | Mean     | Median   | St. dev. | Min      | Max       | N      |
|--|----------|----------|----------|----------|-----------|--------|
| PRisk <sub>i t</sub> (not standardized)                            | 120.02   | 58.19    | 235.58   | 0.00     | 8,268.97  | 85,152 |
| Unrestricted PRiskit (not standardized)                            | 4,717.94 | 4,612.01 | 768.75   | 1,980.20 | 10,296.14 | 85,152 |
| Unweighted PRisk, (not standardized)                               | 69.37    | 49.48    | 75.14    | 0.00     | 1,933.51  | 85,152 |
| Textbook-based PRisk <sub>i,t</sub> (not standardized)             | 90.44    | 35.33    | 209.33   | 0.00     | 7,793.15  | 85,152 |
| Realized volatility, t   | 0.03     | 0.03     | 0.02     | 0.00     | 1.16      | 81,310 |
| Implied volatility <sub>i.t</sub>                                  | 0.44     | 0.40     | 0.21     | 0.01     | 2.00      | 55,152 |
| Log(1+\$ lobby expense, t)   | 2.43     | 0.00     | 4.85     | 0.00     | 16.76     | 61,584 |
| $\Delta$ sales <sub>i,t</sub> /sales <sub>i,t-1</sub>              | 0.16     | 0.02     | 14.90    | -28.20   | 3,964.00  | 81,581 |
| $I_{i,t}/K_{i,t-1}$  | 0.10     | 0.08     | 0.07     | -0.10    | 0.40      | 55,266 |
| $(EPS_{i,t} - EPS_{i,t-4})/price_{i,t}$                            | -0.00    | 0.00     | 0.59     | -66.19   | 51.08     | 80,114 |
| Log(1+\$ federal contracts <sub>i,t</sub> )                        | 10.25    | 12.59    | 7.64     | 0.00     | 24.31     | 9,431  |
| Average stock return 7 days prior to earnings call <sub>i.t</sub>  | 0.00     | 0.00     | 0.01     | -0.15    | 0.31      | 63,345 |
| Average stock return 30 days prior to earnings call <sub>i,t</sub> | 0.00     | 0.00     | 0.01     | -0.06    | 0.11      | 63,179 |
| Average stock return 90 days prior to earnings call, t             | 0.00     | 0.00     | 0.00     | -0.03    | 0.08      | 62,730 |
| $1{Presidential elections}_t$                                      | 0.06     | 0.00     | 0.24     | 0.00     | 1.00      | 72,368 |
| 1{Congressional elections} <sub>i,t</sub>                          | 0.20     | 0.00     | 0.40     | 0.00     | 1.00      | 72,368 |
| 1{State election} <sub>i,t</sub>                                   | 0.30     | 0.00     | 0.46     | 0.00     | 1.00      | 72,368 |
| Log(assets <sub>i,t</sub> )  | 7.09     | 6.99     | 2.02     | -0.17    | 15.11     | 82,540 |
| $1{assets_{i,t} > p50}$  | 0.50     | 0.50     | 0.50     | 0.00     | 1.00      | 82,540 |

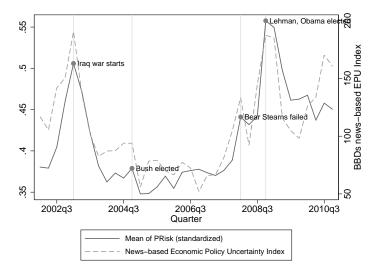
## Summary statistics: Firm-topic-quarter data

|  | Mean | Median | St. dev. | Min  | Max      | Ν         |
|--|------|--------|----------|------|----------|-----------|
| PRisk $_{i,t}^{T}$ (not standardized)                      | 9.07 | 0.00   | 23.98    | 0.00 | 2,841.26 | 2,043,648 |
| $Log(assets_{i,t})$  | 7.09 | 6.99   | 2.01     | 0.61 | 15.11    | 1,980,960 |
| $1$ {average assets > p50} <sub><i>i</i>,<i>t</i></sub>    | 0.50 | 0.50   | 0.50     | 0.00 | 1.00     | 1,980,960 |
| $1$ {average dependence on federal gov > p50} <sub>s</sub> | 0.18 | 0.00   | 0.38     | 0.00 | 1.00     | 1,736,832 |
| $1$ {average state corruption rate > p50} <sub>s</sub>     | 0.48 | 0.00   | 0.50     | 0.00 | 1.00     | 1,736,832 |
| $1{\text{federal election quarter}}_t$                     | 0.23 | 0.00   | 0.42     | 0.00 | 1.00     | 1,736,832 |
| $1$ {state election year} <sub>s,t</sub>                   | 0.30 | 0.00   | 0.46     | 0.00 | 1.00     | 1,736,832 |
| $1$ {incumbent not candidate} <sub>s,t</sub>               | 0.15 | 0.00   | 0.35     | 0.00 | 1.00     | 1,736,832 |

## Top 30 political bigrams used in $PRisk_{i,t}$

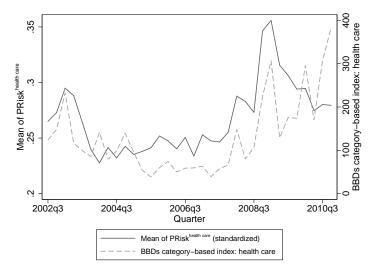
| Bigram              | $(f_{b,\mathbb{P}}/B_{\mathbb{P}})^*$ within-transcript frequency | Bigram             | $(f_{b,\mathbb{P}}/B_{\mathbb{P}})^*$ within-transcript frequency |
|---------------------|---|--------------------|---|
| the constitution    | 84.45   | of civil           | 13.79   |
| the states          | 61.08   | court has          | 13.79   |
| public opinion      | 49.98   | ruled that         | 13.68   |
| interest groups     | 49.74   | groups and         | 13.54   |
| of government       | 49.50   | the presidential   | 13.34   |
| in congress         | 33.21   | civil war          | 13.30   |
| national government | 28.56   | shall have         | 13.30   |
| the civil           | 25.61   | the congress       | 13.30   |
| elected officials   | 25.36   | new deal           | 12.56   |
| the political       | 24.89   | the constitutional | 12.56   |
| politics is         | 22.65   | governor and       | 12.48   |
| office of           | 22.16   | of representatives | 12.06   |
| the bureaucracy     | 20.19   | a yes              | 12.01   |
| for governor        | 19.65   | yes no             | 11.88   |
| and senate          | 19.45   | african americans  | 11.82   |
| care reform         | 19.31   | economic policy    | 11.82   |
| government and      | 18.91   | a political        | 11.82   |
| support for         | 17.03   | of social          | 11.82   |
| the epa             | 16.44   | and political      | 11.78   |
| in government       | 16.25   | government policy  | 11.57   |
| congress to         | 15.51   | federal courts     | 11.57   |
| the legislative     | 15.34   | argued that        | 11.33   |
| political process   | 15.27   | the democratic     | 11.33   |
| and social          | 15.03   | the faa            | 11.30   |
| government in       | 14.77   | government the     | 11.08   |
| due process         | 14.77   | president has      | 10.83   |
| president obama     | 14.53   | white house        | 10.83   |
| congress the        | 14.28   | the politics       | 10.83   |
| tea party           | 14.03   | policy is          | 10.81   |
| the republican      | 14.03   | general election   | 10.59   |

### Mean of PRisk<sub>*i*,*t*</sub> across firms



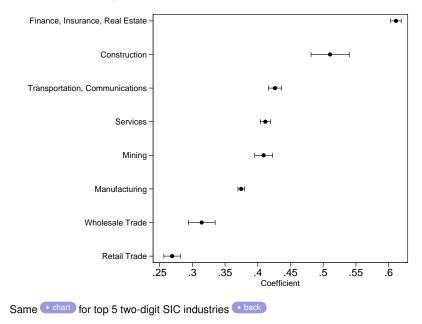
Correlation with BBD newspaper-based measure=0.83. • back

# Mean of PRisk<sup>HealthCare</sup>

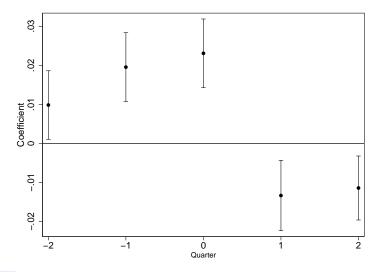


Correlation with BBD health care measure 0.63. Go to top bigrams by <a href="https://www.back">topic</a> <a href="https://www.back">back</a>

## Mean of PRisk<sub>*i*,*t*</sub> by SIC division



#### PRisk<sub>*i*,*t*</sub> higher around federal elections



back

## Top 10 political bigrams per topic (T = 24)

| Торіс                 | Top ten bigrams   |
|-----------------------|---|
| Abortion              | "embryonic stem", "stem cell", "stem cells", "the fetus", "pregnant<br>woman", "litmus test", "of unintended", "cell lines", "taken across",<br>"womens health"                   |
| Budget & Econ-<br>omy | "free markets", "home values", "the subprime", "home mort-<br>gages", "the deficit", "buy up", "subprime mortgages", "and fred-<br>die", "spending freeze", "mortgage industry"   |
| Civil Rights          | "the flag", "domestic partners", "the patriot", "the civil", "union<br>of", "el paso", "the institution", "the constitution", "the aclu", "their<br>spouses"                      |
| Corporations          | "of commerce", "bain capital", "filing for", "community banks",<br>"timber company", "on corporations", "which move", "subsidy for",<br>"free markets", "auto industry"           |
| Crime                 | "three strikes", "justice system", "the ranger", "local law", "law en-<br>forcement", "second chance", "the byrd", "criminal justice", "dna<br>testing", "all capital"            |
| Drugs                 | "in colombia", "illegal drugs", "of drug", "on drugs", "for drug",<br>"drug testing", "the combat", "disparity between", "of drugs",<br>"drug treatment"                          |
| Education             | "private school", "pell grants", "public schools", "teachers and",<br>"math and", "schools to", "and math", "schools that", "education<br>reform", "in reading"                   |
| Energy & Oil          | "global warming", "nuclear power", "climate change", "green-<br>house gas", "clean energy", "the arctic", "energy independence",<br>"gas emissions", "dependence on", "the kyoto" |



## Table continued

| Торіс                    | Top ten bigrams   |  |  |  |  |
|--------------------------|---|--|--|--|--|
| Environment              | "clean air", "in mercury", "great lakes", "for clunkers", "air act",<br>"environmental health", "environmental protection", "mercury<br>emissions", "the clean", "air and"                |  |  |  |  |
| Families & Chil-<br>dren | "child welfare", "entertainment media", "children from", "foster care", "sexually transmitted", "entertainment products", "conference on", "video games", "for adoption", "flexible work" |  |  |  |  |
| Foreign Policy           | "nuclear weapons", "the nuclear", "government of", "with rus-<br>sia", "georgia and", "a nuclear", "of nuclear", "free markets", "and<br>ukraine", "the taiwan"                           |  |  |  |  |
| Free Trade               | "trade agreement", "the wto", "trade barriers", "of cape", "trade<br>with", "duties on", "open markets", "in jordan", "fast track", "on<br>trade"   |  |  |  |  |
| Government<br>Reform     | "general elections", "the lineitem", "voter registration", "of dc",<br>"the polls", "from federal", "for representation", "on rules", "sup-<br>press the", "representation in"            |  |  |  |  |
| Gun Control              | "the nra", "gun control", "second amendment", "the gun", "gun<br>laws", "waiting period", "guns in", "checked baggage", "of gun",<br>"day waiting"  |  |  |  |  |
| Health Care              | "part d", "prescription drug", "medicare part", "generic drugs",<br>"care plan", "drugs from", "have health", "community health",<br>"their health", "childrens health"                   |  |  |  |  |
| Homeland Se-<br>curity   | "nuclear weapons", "missile defense", "the patriot", "the intelli-<br>gence", "our troops", "in afghanistan", "of military", "on terror", "of<br>war", "armed forces"                     |  |  |  |  |

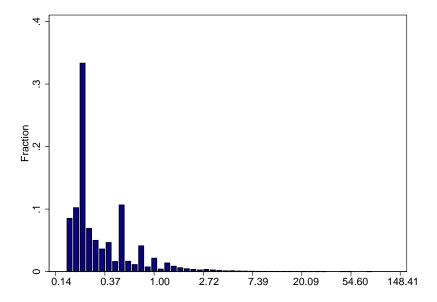


## Table continued

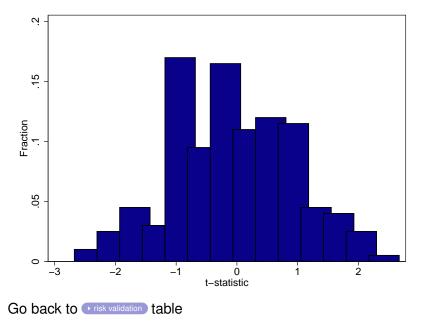
| Торіс                  | Top ten bigrams  |  |  |  |  |
|------------------------|--|--|--|--|--|
| Immigration            | "illegal immigrants", "illegal immigration", "the border", "illegal<br>aliens", "temporary worker", "operational control", "the borders",<br>"the shadows", "the immigration", "secure our"  |  |  |  |  |
| Jobs                   | "pay raises", "overtime pay", "air traffic", "job growth", "wage to",<br>"unemployment benefits", "million jobs", "the faa", "higher when",<br>"jobs lost"                                   |  |  |  |  |
| Principles &<br>Values | "of hawaii", "third way", "john f", "on principles", "run for", "justice<br>of", "democratic leadership", "leadership council", "of church", "of<br>hope"                                    |  |  |  |  |
| Social Security        | "younger workers", "private accounts", "retirement age", "of so-<br>cial", "their retirement", "personal retirement", "trust fund", "inter-<br>est saved", "security system", "their social" |  |  |  |  |
| Tax Reform             | "estate tax", "the estate", "the amt", "tax cuts", "bush tax", "tax<br>relief", "alternative minimum", "tax cut", "minimum tax", "tax plan"  |  |  |  |  |
| Technology             | "the fcc", "on internet", "space program", "fairness doctrine", "in-<br>ternet a", "top markets", "privacy is", "internet is", "on technol-<br>ogy", "internet to"                           |  |  |  |  |
| War & Peace            | "our troops", "nuclear weapons", "from iraq", "to war", "in afghanistan", "of iraq", "a nuclear", "osama bin", "the surge", "mass destruction"   |  |  |  |  |
| Welfare &<br>Poverty   | "home ownership", "block grants", "the proportion", "reducing by",<br>"on less", "extreme global", "service by", "of extreme", "drug treat-<br>ment", "south side"                           |  |  |  |  |



### Distribution of bigram scores



## t-statistics from placebo regressions



### The contribution of the different components of PRisk<sub>it</sub>

| QUARTER DATA          | PRisk <sub>t</sub> | Unweighted PRiskt | Unrestricted PRiskt | Textbook-based PRiskt | BBD news-based <sub>t</sub> |
|-----------------------|--------------------|-------------------|---------------------|-----------------------|-----------------------------|
| PRisk <sub>i,t</sub>  | 1.000              | 0.957             | 0.841               | 0.997                 | 0.833                       |
| Unweighted PRiskt     | 0.957              | 1.000             | 0.844               | 0.939                 | 0.788                       |
| Unrestricted PRiskt   | 0.841              | 0.844             | 1.000               | 0.835                 | 0.626                       |
| Textbook-based PRiskt | 0.997              | 0.939             | 0.835               | 1.000                 | 0.836                       |
| BBD news-based        | 0.833              | 0.788             | 0.626               | 0.836                 | 1.000                       |

## Frequency of all synonyms

| SynonymFrequencySynonymFrequencySynonymrisk155645dangerous1692hesitatingrisks45650instability1381riskeduncertainty33278sticky1371unsafevariable30566tricky1368wagerchance25354hazardous1318debatablepossibility22695danger1002undecremineuncertainties21623vague987undecremineuncertainties1683fluctuating971precariousdoubt13983unstable841apprehensicbet10708query791indecisionlikelihood8403erratic782wavering                                    | 153<br>on 137<br>136   | Synonym<br>tentativeness<br>qualm<br>vagueness<br>equivocation<br>menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy | Frequency<br>36<br>30<br>26<br>26<br>20<br>19<br>17<br>13<br>13<br>13<br>12 |
|--|--|---|---|
| risks 45650 instability 1381 risked<br>uncertainty 33278 sticky 1371 unsafe<br>variable 30566 tricky 1368 wager<br>chance 25354 hazardous 1318 debatable<br>pending 23947 queries 1020 dicey<br>possibility 22695 danger 1002 undecided<br>uncertainties 21623 vague 987 undetermine<br>uncertain 16883 fluctuating 971 precarious<br>doubt 13983 unstable 841 apprehensic<br>bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering | 205<br>193<br>171<br>170<br>169<br>161<br>ed 160<br>153<br>on 137<br>136 | tentativeness<br>qualm<br>vagueness<br>equivocation<br>menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy            | 36<br>30<br>26<br>20<br>19<br>17<br>13<br>13<br>13<br>12                    |
| uncertainty 33278 sticky 1371 unsafe<br>variable 30566 tricky 1368 wager<br>chance 25354 hazardous 1318 debatable<br>pending 23947 queries 1020 dicey<br>possibility 22695 danger 1002 undecided<br>uncertainties 21623 vague 987 undetermine<br>uncertain 16883 fluctuating 971 precarious<br>doubt 13983 unstable 841 apprehensic<br>bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering  | 193<br>171<br>170<br>169<br>161<br>ed 160<br>153<br>on 137<br>136        | qualm<br>vagueness<br>equivocation<br>menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy                             | 30<br>26<br>20<br>19<br>17<br>13<br>13<br>12                                |
| variable 30566 tricky 1368 wager<br>chance 25354 hazardous 1318 debatable<br>pending 23947 queries 1020 dicey<br>possibility 22695 danger 1002 undecided<br>uncertainties 21623 vague 987 undetermine<br>uncertain 16883 fluctuating 971 precarious<br>doubt 13983 unstable 841 apprehensic<br>bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering  | 171<br>170<br>169<br>161<br>ed 160<br>153<br>on 137<br>136               | equivocation<br>menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy   | 26<br>20<br>19<br>17<br>13<br>13<br>12                                      |
| chance25354hazardous1318debatablepending23947queries1020diceypossibility22695danger1002undecideduncertainties21623vague987undetermineuncertainties16883fluctuating971precariousdoubt13983unstable841apprehensicbet10708query791indecisionlikelihood8403erratic782wavering  | 170<br>169<br>161<br>ed 160<br>153<br>on 137<br>136                      | equivocation<br>menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy   | 26<br>20<br>19<br>17<br>13<br>13<br>12                                      |
| pending 23947 queries 1020 dicey   possibility 22695 danger 1002 undecided   uncertainties 21623 vague 987 undeterning   uncertain 16883 fluctuating 971 precarious   doubt 13983 unstable 841 apprehensic   bet 10708 query 791 indecision   likelihood 8403 erratic 782 wavering   | 169<br>161<br>ed 160<br>153<br>on 137<br>136                             | menace<br>scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy   | 20<br>19<br>17<br>13<br>13<br>12  |
| possibility22695danger1002undecideduncertainties21623vague987undetermineuncertain16883fluctuating971precariousdoubt13983unstable841apprehensicbet10708query791indecisionlikelihood8403erratic782wavering   | 161<br>ed 160<br>153<br>on 137<br>136                                    | scepticism<br>indecisive<br>vacillating<br>imperil<br>dodgy   | 19<br>17<br>13<br>13<br>12  |
| uncertainties 21623 vague 987 undetermine<br>uncertain 16883 fluctuating 971 precarious<br>doubt 13983 unstable 841 apprehensic<br>bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering  | ed 160<br>153<br>on 137<br>136   | indecisive<br>vacillating<br>imperil<br>dodgy   | 17<br>13<br>13<br>12  |
| uncertain 16883 fluctuating 971 precarious<br>doubt 13983 unstable 841 apprehensic<br>bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering   | 153<br>on 137<br>136   | vacillating<br>imperil<br>dodgy   | 13<br>13<br>12  |
| doubt13983unstable841apprehensicbet10708query791indecisionlikelihood8403erratic782wavering   | on 137<br>136  | imperil<br>dodgy  | 13<br>12  |
| bet 10708 query 791 indecision<br>likelihood 8403 erratic 782 wavering   | 136  | dodgy   | 12  |
| likelihood 8403 erratic 782 wavering   |  |   |   |
| ······································   |  |   |   |
|  | 128  | gnarly  | 12  |
| variability 8152 unsettled 754 faltering   | 114  | disquiet  | 9   |
| exposed 6931 dilemma 729 iffy  | 111  | vacillation   | 9   |
| threat 6797 jeopardize 722 guandary  | 87   | equivocating  | 9   |
| probability 6760 unpredictability 685 hazy   | 84   | incalculable  | 8   |
| varying 3995 hesitancy 663 treacherous   | 5 76   | unconfident   | 7   |
| unpredictable 3872 jeopardy 565 changeable   | 74   | ambivalence   | 6   |
| unclear 3766 unsure 509 hairy  | 68   | parlous   | 6   |
| speculative 3707 unresolved 462 insecurity   | 61   | diffident   | 5   |
| fear 3516 suspicion 452 perilous   | 55   | untrustworthy   | 5   |
| gamble 3137 riskier 443 riskiest   | 55   | changeability   | 4   |
| hesitant 2849 irregular 374 dubious  | 51   | misgiving   | 4   |
| reservation 2393 risking 305 wariness  | 43   | undependable  | 3   |
| hazard 1937 chancy 279 oscillating   | 41   | fickleness  | 3   |
| risky 1883 peril 266 unreliability   | 39   | fitful  | 2   |
| tentative 1881 unreliable 265 riskiness  | 38   | doubtfulness  | 1   |
| doubtful 1867 halting 224 insecure   | 37   | fluctuant   | 1   |

Single-word synonyms of 'risk', 'risky', 'uncertain', and 'uncertainty' from Oxford Dictionary, excluding 'question' 'unknown', 'venture,' and 'prospect'. Go

## Managing PRisk<sub>i,t</sub>

|                                     | $Log(1+$ donations)_{i,t}$ |         | # of recipients <sub><math>i,t</math></sub> |         | Hedge <sub>i,t</sub> |         |
|-------------------------------------|----------------------------|---------|---|---------|----------------------|---------|
|                                     | (1)                        | (2)     | (3)   | (4)     | (5)                  | (6)     |
| PRisk <sub>i,t</sub> (standardized) | 0.429***                   | 0.050*  | 5.139***                                    | 0.326   | 0.026***             | 0.007*  |
|                                     | (0.082)                    | (0.029) | (1.475)                                     | (0.381) | (0.005)              | (0.004) |
| Time FE                             | yes                        | yes     | yes   | yes     | yes                  | yes     |
| Firm FE                             | no                         | yes     | no  | yes     | no                   | yes     |
| SIC2 FE                             | yes                        | implied | yes   | implied | yes                  | implied |
| SIC2*time FE                        | no                         | no      | no  | no      | no                   | no      |
| Ν                                   | 23,839                     | 23,839  | 23,839                                      | 23,839  | 23,839               | 23,839  |