# **Romer or Ricardo?**

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#### Romer or Ricardo?

- Classic Krugman and Grossman-Helpman models of Global Product Life-Cycle
  - Rich country creates new varieties (Romer)
  - Poor country imitates rich country's products (Aghion-Howitt, Grossman-Helpman)
  - Rich country exports new varieties (Krugman trade)
  - Poor country exports Ricardian products
- We extend the Krugman/Grossman-Helpman model
- And empirically discipline it based on export and import growth rates by product category

#### Romer + Ricardo Model

- Relative to Krugman/Grossman-Helpman:
  - ▶ Do not make polar assumptions about how countries innovate and what they trade
  - ▶ No assumptions about what poor vs. rich countries do
  - ▶ 20 countries (covering 95% of world trade) rather than Rich vs. Poor
- Ingredients:
  - Trade due to both horizontal varieties and vertical comparative advantage
  - New variety creation (potentially in every country)
  - Improvements upon quality of imported varieties
    - \* Imperfect spillovers when poor country imitates an import from rich country
  - Countries improve quality of their own varieties

#### Why do we care?

- Gains from trade
  - Larger if trade facilitates idea inflows (e.g., creative destruction of imports)
  - ▶ Buera and Oberfield (2020), Hsieh, Klenow and Nath (2021)
- Optimal growth
  - Business stealing effects from creative destruction (Atkeson and Burstein, 2019)
  - Countries may not internalize the benefits of their own innovation on growth abroad
- Labor market effects of growth and trade
  - New varieties are less disruptive (require less employment reallocation)
  - Creative destruction is more disruptive (e.g. Dix-Carneiro and Kovak, 2017)

## Growth: Innovation from all sources

- World growth (same in all countries) depends on innovation in all countries
  - Negative externality from innovation on imports by poor country
  - Own innovation by poor country builds on lower quality
  - Quality improvement on imports by other countries builds on lower quality
- $\bullet~\mbox{Country specific innovation} \to \mbox{TFP}$ 
  - ▶ What matters is innovation from *all* sources
  - Rich (poor) countries do not have to create new varieties (imitate rich countries)

## Trade: Innovation on imports vs. new varieties

- Trade in Steady State:
  - New varieties  $\rightarrow$  Export Romerian products
  - Innovate on imports  $\rightarrow$  Export Ricardian products
- Product Life-Cycle
  - Products reallocate across countries
  - $\blacktriangleright \text{ Romer} \rightarrow \text{Ricardo}$
  - Technology diffuses to more countries (become "more Ricardian")
  - Exports diffuse to smaller countries as quality improves/costs fall

#### Romer + Ricardo Model: Inference

- Growth and trade determined by rates of each type of innovation
- Innovation affects the *distribution* of import and export growth rates
  - New varieties or innovation on imports  $\rightarrow$  new exports (or large increases)
  - Innovation on imports  $\rightarrow$  exit of imports (or large declines)

# Empirical distribution of import decline, U.S. vs. China



More innovation on imports in China compared to U.S.

#### Empirical distribution of export growth, U.S. vs. China



Innovation on imports + new products about the same in U.S. and China  $\rightarrow$  More creation of new products in U.S.

# Preview of our findings

- Growth accounting
  - ▶ 43% of growth comes from new products
    - $\star$  includes products that are new to the country but not the world
  - ▶ 44% of growth comes from foreign innovation
    - ★ more important in smaller countries (up to 90%)
  - ▶ U.S. is an outlier: 64% from new products, 26% from foreign
- Trade accounting
  - ▶ Romerian share: 32% for the World, 87% for the U.S., 1% for China
- Global product life cycle
  - ► As a product ages, the U.S. share falls and "other rich" share rises

# Static portion of our model

- Technology
  - Romerian vs. Ricardian products
  - Linear production in labor (fixed factor)
  - CES demand
  - Fixed cost to sell in each market
  - Variable trade cost to sell in foreign market
- Trade
  - Romerian products sold in countries where profits cover fixed cost
  - Ricardian products also have to be lowest cost supplier in each country
- Distribution of World TFP
  - Technology, labor endowment, and balanced trade

Innovation in country j: Romerian and Ricardian growth

- Creation of new varieties:  $\kappa_j$ 
  - Random draw over quality of country j's existing products
- Quality ladder growth on domestic products:  $\lambda_j$ 
  - Quality improvement over existing product ~ Pareto  $(1, \theta)$
  - Always replace incumbent producer
- Quality ladder growth on imported products:  $\delta_j$ 
  - Quality improvement over foreign incumbent ~ Pareto  $(\alpha, \theta)$
  - $\alpha = 1$  for rich and poor on poor;  $\alpha < 1$  for poor on rich
  - Probability of success:  $\left(\alpha_j \frac{w_k}{w_j} \tau\right)^{\theta}$
  - Diminishing returns to innovation due to relative wage

## Arrival rates of innovation in country j



Decomposing growth into quality improvements versus new varieties

$$\mathbb{E}\left[(1+g_j)^{\sigma-1}\right] = 1 + \underbrace{\left(x_j^x + x_j^n\right)\lambda_j S_{\lambda_j} + x_j^x \delta_j^* S_{\delta_j^*} + x_j^n \lambda_j^* S_{\lambda_j^*}}_{\mathcal{A}_j^*}$$

quality improvement on domestic products

$$+\underbrace{x_j^m \left[\widetilde{\delta}_j \, S_{\widetilde{\delta}_j} + \widetilde{\lambda}_j^* \, S_{\widetilde{\lambda}_j^*}\right]}_{\swarrow} + \underbrace{(x_j^x + x_j^n) \left[\kappa_j \, S_{\kappa_j} + \kappa_j^* \, S_{\kappa_j^*}\right] + x_j^o \, \widetilde{\delta}_j^* \, S_{\widetilde{\delta}_j^*}}_{\checkmark}$$

quality improvement on imports

new varieties

 $-\chi_j S_{\chi_j} - \chi_j^* S_{\chi_j^*}$ 

## Decomposing growth into domestic and foreign sources

$$\mathbb{E}\left[(1+g_{j})^{\sigma-1}\right] = 1 + \underbrace{\left(x_{j}^{x}+x_{j}^{n}\right)\lambda_{j}S_{\lambda_{j}}+x_{j}^{m}\widetilde{\delta}_{j}S_{\widetilde{\delta}_{j}}+\left(x_{j}^{x}+x_{j}^{n}\right)\kappa_{j}S_{\kappa_{j}}}_{\text{domestic innovation}} + \underbrace{x_{j}^{x}\delta_{j}^{*}S_{\delta_{j}^{*}}+x_{j}^{n}\lambda_{j}^{*}S_{\lambda_{j}^{*}}+x_{j}^{m}\widetilde{\lambda}_{j}^{*}S_{\widetilde{\lambda}_{j}^{*}}+\left(x_{j}^{x}+x_{j}^{n}\right)\kappa_{j}^{*}S_{\kappa_{j}^{*}}+\widetilde{\delta}_{j}^{*}S_{\widetilde{\delta}_{j}^{*}}}_{\text{foreign innovation}}$$

$$-\chi_j S_{\chi_j} - \chi_j^* S_{\chi_j^*}$$

## Indirect Inference

- Data on relative wages
  - ▶ Innovation rate (from all sources) relative to the U.S.
- Data on trade shares
  - Trade costs (fixed costs and variable costs)
- Data on the share of large export growth rates
  - New varieties and creative destruction of imports
- Data on the frequency of big import declines
  - Creative destruction of imports
- Data on the share of small export growth rates
  - Innovation on domestic varieties
- Aggregate growth rate
  - Quality step size

#### Dataset

- 4-digit SITCs in Feenstra's dataset (average of 1991-1996 through 2011-2016)
- 20 countries (EU is one country) accounting for 95% of world trade
- Normalize total growth of exports and imports of each country to zero
  - Growth rate of exports between t and  $t + 5 = \Delta$  exports / average exports
  - New exports = +2, Exiting exports = -2
- Exports with strong positive growth
  - ▶ Share of growing export categories with growth rate > 1
- Imports with strongly negative growth
  - Share of shrinking import categories with growth rate < -1
- Imports with strongly negative growth from poor countries versus from rich countries

#### 20 countries

Rich	Countries	

# Poor Countries

U.S.	South Korea	Thailand	Mexico
Canada	Colombia	Turkey	South Africa
EU	Israel	China	Indonesia
Japan	Australia	Malaysia	Peru
Argentina	Taiwan	India	Brazil

#### Large Export Growth Large Import Decline Large Import Decline ARG CAN IND N JPN USA PER 10 COL BRA IDN тыры SAF 15 ω ISR MAREA KØR KOWN AUS TURWN ISR Σ. ဖ AUS MYMSEX FU SAFCOL THRER JPN CAN USA 05 4 BRA IND ARG .6 .8 .4 .4 .6 .8 TFP (U.S.=1)

## Import declines, export growth, and TFP levels

Growth from innovation on imports and creation of new products

U.S. Other Rich China Other Poor Innovation on imports 9.3% 28.2% 82.8% 48.6% Creation of new products 62.4% 43.8% 11.0% 28.8%

#### Sources of *world* growth



## Gain of Romerian/Ricardian exports vs. Romerian trade share



Mostly Romerian exports: US, Argentina Mostly Ricardian exports: India, China, EU

#### Reallocation of products across countries



#### Products become "more Ricardian" with age



#### Exports diffuse to smaller countries with age



# Recap of our findings

- Growth accounting
  - ▶ 43% of growth is Romerian
  - ▶ 44% of growth is from foreign innovation
  - ▶ U.S. is an outlier: 64% Romerian, 26% from foreign
- Trade accounting
  - ▶ Romerian share: 32% for the World, 87% for U.S., 1% for China
- Global product life cycle
  - ▶ U.S. share falls, and "other rich" share rises as products age