

# WHEN DID GROWTH BEGIN?

## NEW ESTIMATES OF PRODUCTIVITY GROWTH IN ENGLAND FROM 1250 TO 1860

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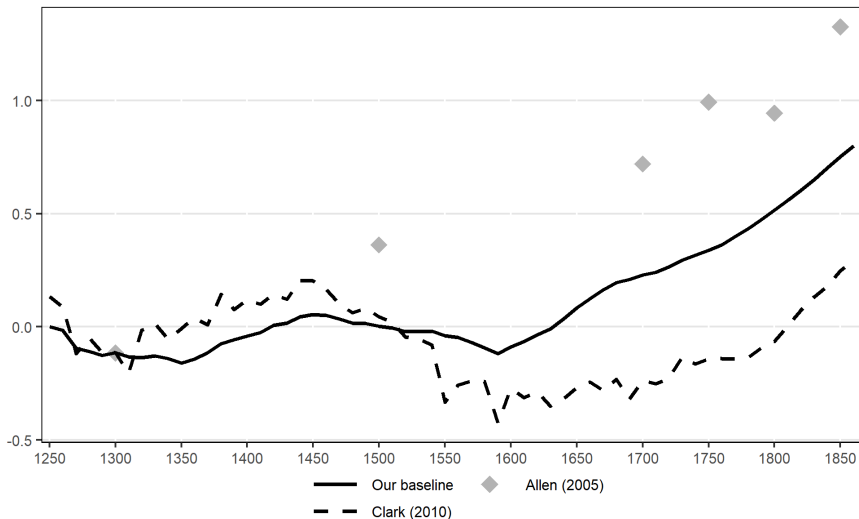
November 2022

# WHEN DID GROWTH BEGIN?

- Industrial Revolution (i.e., around 1800)
  - No trend in real wages before 1800 Real Wages
- First Great Divergence after 1500
  - Divergence of urbanization rates after 1500 (e.g., Acemoglu, Johnson, and Robinson, 2005) Urbanization
  - Revisionist view of Industrial Revolution (Crafts, 1983, 1985; Harley 1982; Crafts and Harley, 1992)
- Way Back When
  - GDP per capita has grown since 1270 (Broadberry et al., 2015) GDP per capita
  - World population growth back to 1 million BC (Kremer, 1993)

- Our focus: Productivity growth
- Our main findings:
  - No productivity growth before 1600
  - Productivity growth began in 1600 at a modest rate of 3% per decade
  - Slight increase of productivity growth in 1760 to 4% per decade
  - Falling land share allowed economy to grow faster after 1760
- Findings shed light on **why** growth began:
  - Productivity growth began almost 100 years prior to Glorious Revolution
  - Indicates that economic change preceded 17th century political reforms in England (and may have contributed to causing them)

# COMPARISON WITH EARLIER ESTIMATES



Allen (2005): TFP in agriculture (primal approach). Clark (2010): TFP for whole economy (dual approach).

# ESTIMATING PRODUCTIVITY GROWTH

- Primal approach (Solow, 1957; Allen, 2005):

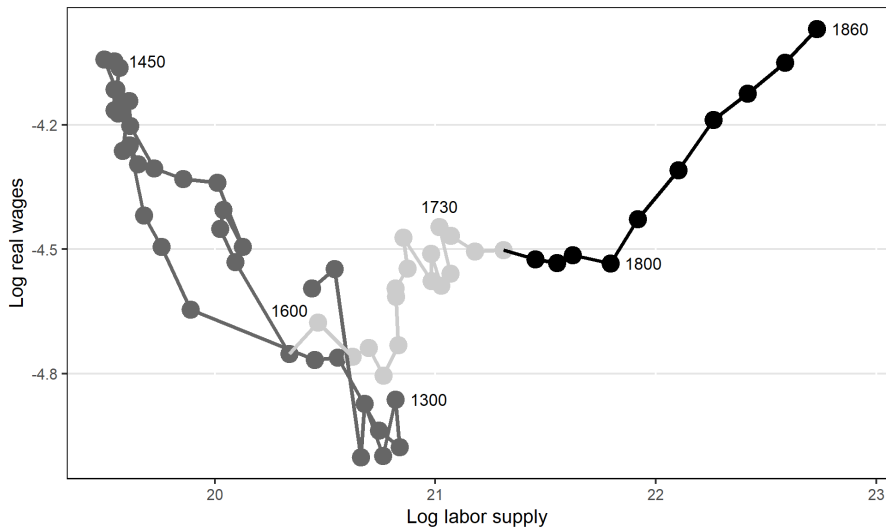
$$\Delta a_t = \Delta y_t - (1 - \alpha - \beta)\Delta l_t - \beta\Delta k_t$$

- Dual approach (Hsieh, 2002; Clark, 2010):

$$\Delta a_t = (1 - \alpha - \beta)\Delta w_t + \alpha\Delta s_t + \beta\Delta r_t$$

- Our approach different from both of these

# REAL WAGES AND LABOR SUPPLY



- Labor demand:

$$W_t = (1 - \alpha)A_t \left( \frac{Z}{L_t} \right)^\alpha$$

Or in logs:

$$w_t = \phi - \alpha l_t + a_t$$

- Empirical challenge:
  - $a_t$  and  $l_t$  are correlated because of Malthusian forces
  - Higher  $a_t$  induces population growth in a Malthusian world

- We estimate a Malthusian model of economy
- In other words: We model the endogeneity of population dynamics

## Outcomes:

- New series for productivity in England from 1250-1860
- Estimates of the strength of Malthusian forces in pre-industrial and early industrial England



# A Malthusian Model of the Economy

# PRODUCTION, LABOR AND CAPITAL DEMAND

- Production function:

$$Y_t = A_t Z^\alpha K_t^\beta L_t^{1-\alpha-\beta}$$

where  $Z$  is land,  $K_t$  is capital,  $L_t$  is labor, and  $A_t$  is productivity

- Labor demand:

$$W_t = (1 - \alpha - \beta) A_t Z^\alpha K_t^\beta L_t^{-\alpha-\beta}$$

- Capital demand:

$$r_t + \delta = \beta A_t Z^\alpha K_t^{\beta-1} L_t^{1-\alpha-\beta},$$

# LABOR SUPPLY AND POPULATION DYNAMICS

- Labor supply is given by:

$$L_t = D_t N_t$$

where  $D_t$  is days worked per year and  $N_t$  is population

- Population growth increasing in income:

$$\frac{N_t}{N_{t-1}} = \Omega (W_{t-1} D_{t-1})^\gamma \Xi_t$$

- $\gamma$ : Elasticity of population growth with respect to income
- $\Omega$ : Normalizing constant
- $\Xi_t$ : Population shock

- Production function:

$$Y_t = A_t Z^{\alpha_t} K_t^{\beta_t} L_t^{1-\alpha_t-\beta_t}$$

allows for changing factor shares:  $\alpha_t$  and  $\beta_t$

- Demand for land:

$$S_t = \alpha_t A_t Z^{\alpha_t-1} K_t^{\beta_t} L_t^{1-\alpha_t-\beta_t}$$

- Use data on land rents ( $S_t$ ) and capital to pin down evolution of  $\alpha_t$  and  $\beta_t$
- We date onset of Industrial Revolution at 1760 (when we have data on capital from Feinstein 88)

## Pre-Industrial Economy:

- Standard measure of productivity:  $A_t$

## Early Industrial Economy:

- With  $\alpha_t, \beta_t$  changing,  $A_t$  no longer good measure of productivity
- Malmquist index:

$$M_t = \sqrt{\frac{F_t(Z, K_t, L_t)F_t(Z, K_0, L_0)}{F_0(Z, K_t, L_t)F_0(Z, K_0, L_0)}}.$$

- With constant  $\alpha$  and  $\beta$ :  $M_t = A_t/A_0$

Why

- Productivity has two components:

$$m_t = \tilde{m}_t + \epsilon_{2t}$$

where  $m_t = \log M_t$

1. Permanent component:

$$\tilde{m}_t = \mu + \tilde{m}_{t-1} + \epsilon_{1t}$$

$$\epsilon_{1t} \sim \mathcal{N}(\mathbf{0}, \sigma_{\epsilon_1}^2)$$

2. Transitory component:

$$\epsilon_{2t} \sim \mathcal{N}(\mathbf{0}, \sigma_{\epsilon_2}^2)$$

- Two types of population shocks:

$$\xi_t = \xi_{1t} + \xi_{2t}$$

where  $\xi_t = \log \Xi_t$

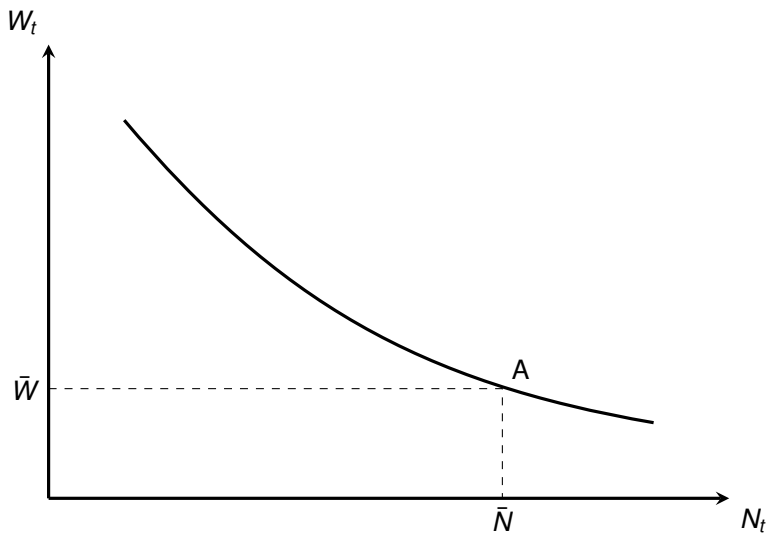
1. Plague shocks:

$$\exp(\xi_{1t}) \sim \begin{cases} \beta(\beta_1, \beta_2), & \text{with probability } \pi \\ 1, & \text{with probability } 1 - \pi \end{cases}$$

2. Symmetric shocks:

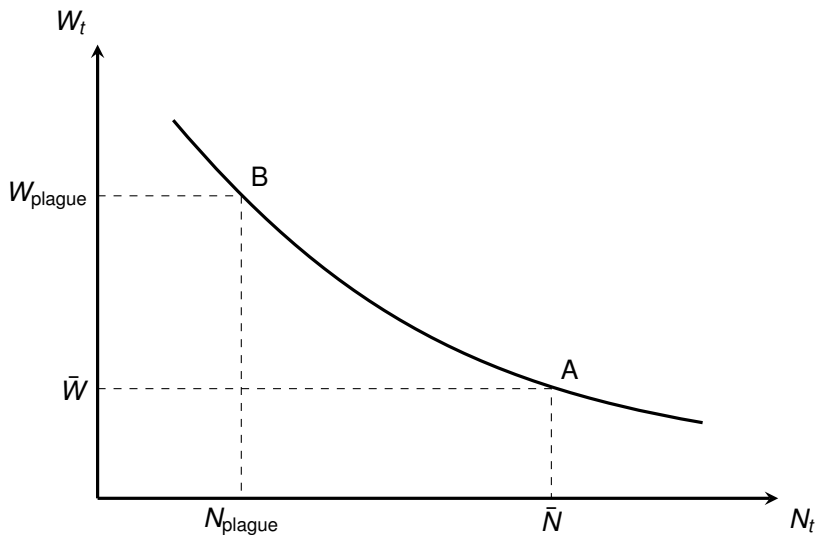
$$\xi_{2t} \sim \mathcal{N}(0, \sigma_{\xi_2}^2)$$

# PLAGUE SHOCK

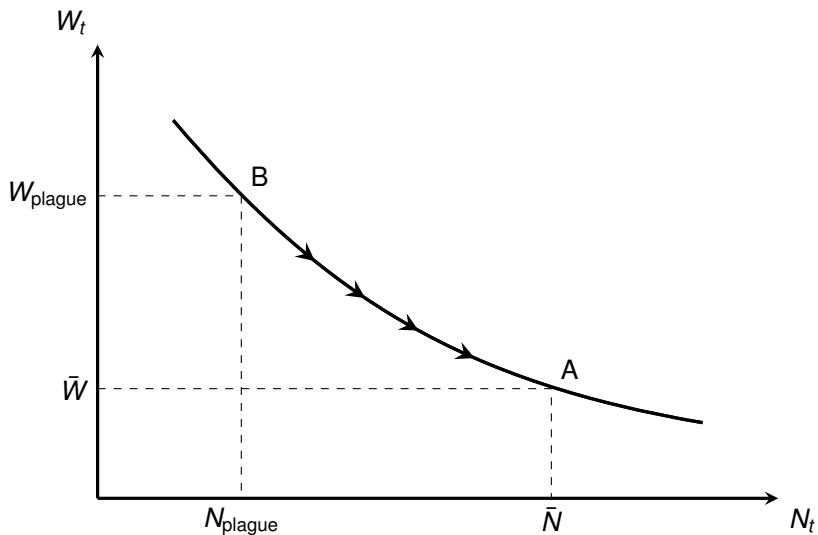




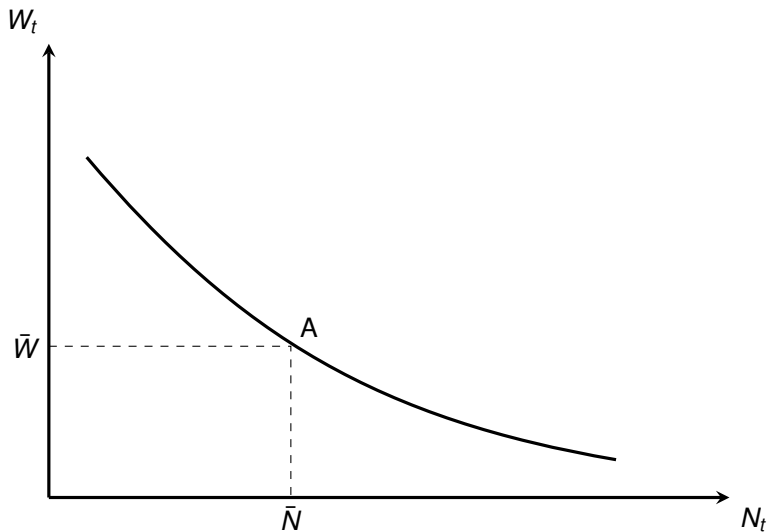
# PLAGUE SHOCK



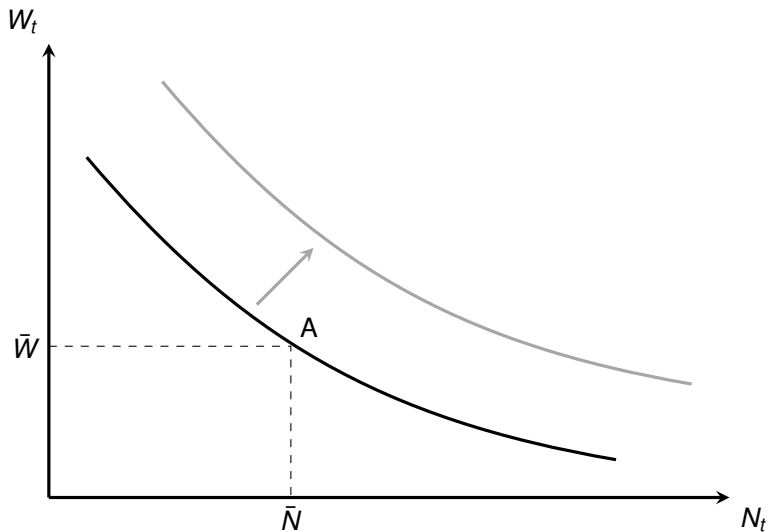
# PLAGUE SHOCK



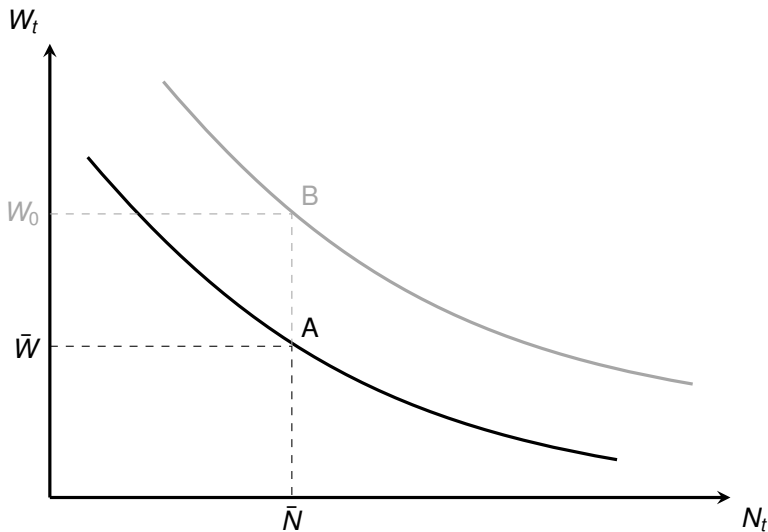
# PRODUCTIVITY SHOCK



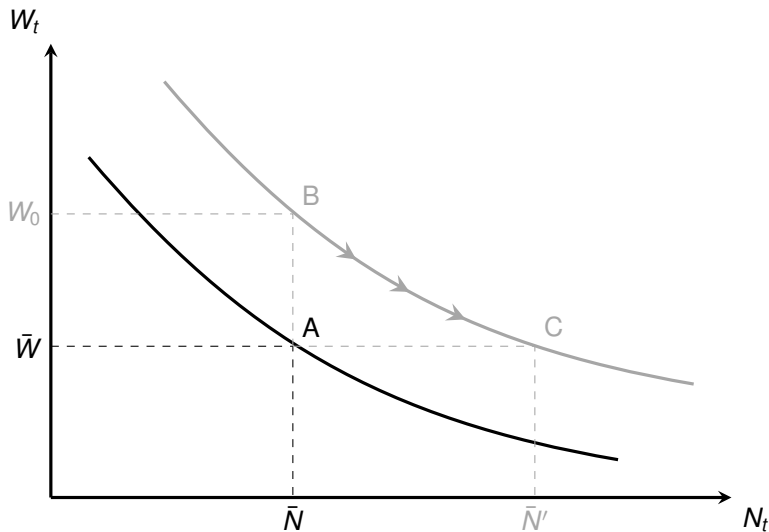
# PRODUCTIVITY SHOCK



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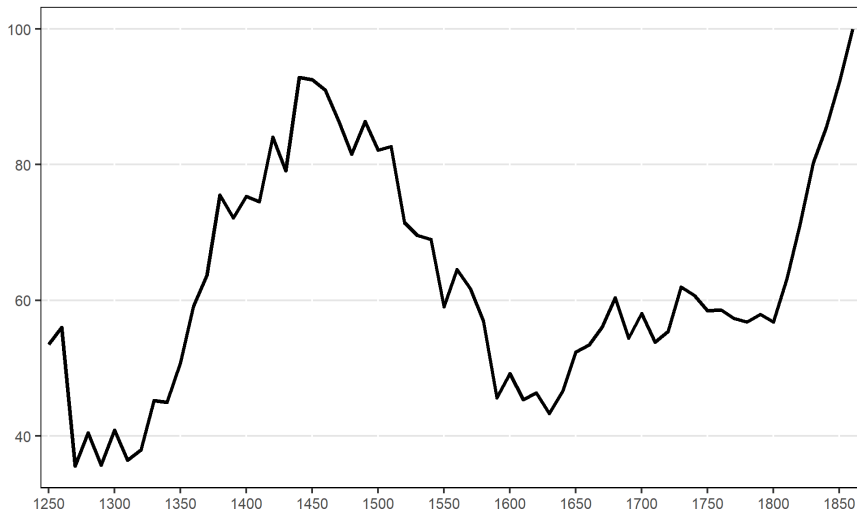
# Data and Estimation

- We estimate the model using the following data:
  - Real wages of unskilled builders from Clark (2010) Wages
  - Population from Clark (2007b) Population
  - Days worked from Humphries and Weisdorf (2019) Days
  - Rates of return on land and rent charges from Clark (2002, 2010) R
  - Capital after 1760 from Feinstein (1988) Capital
  - Land rents after 1760 from Clark (2002, 2010) Land Rents
  
- Sample period: 1250-1860

Full Model



# REAL WAGES IN ENGLAND, 1250-1860

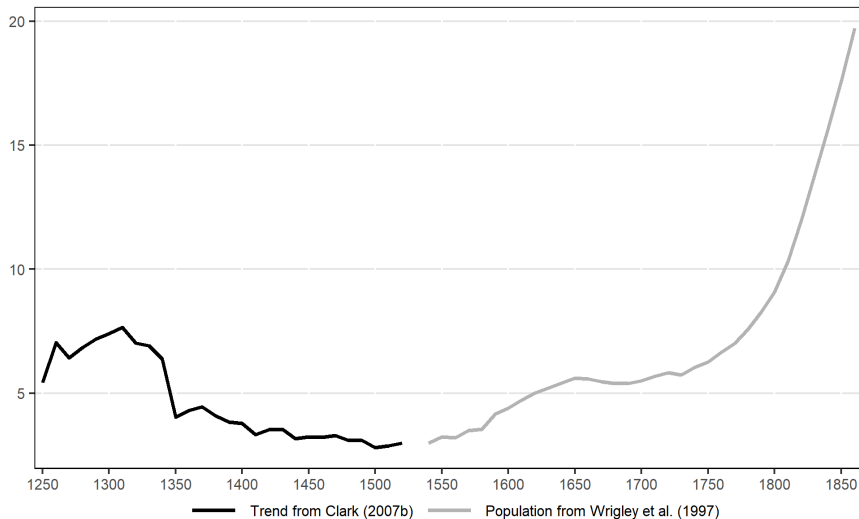


Source: Clark (2010)

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[Other Wage Series](#)

# POPULATION DATA



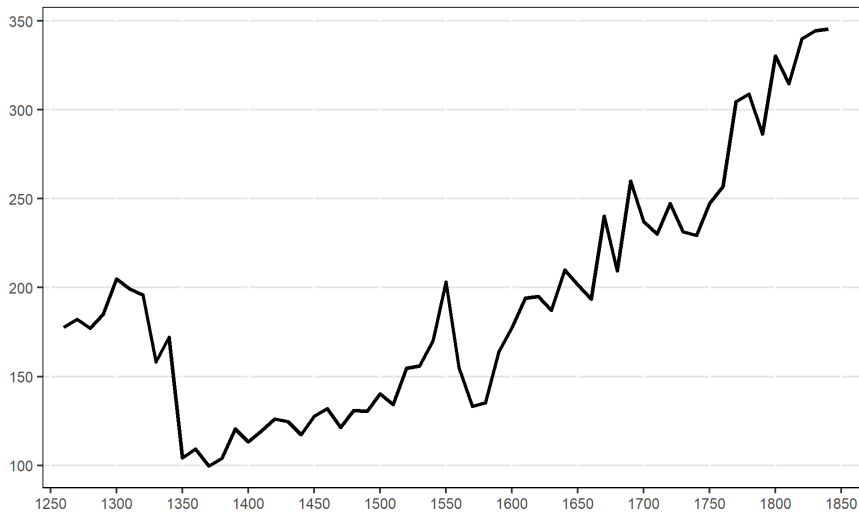
Source: Clark (2007b)

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[Population Details](#)

[Other Population Series](#)

# DAYS WORKED PER YEAR

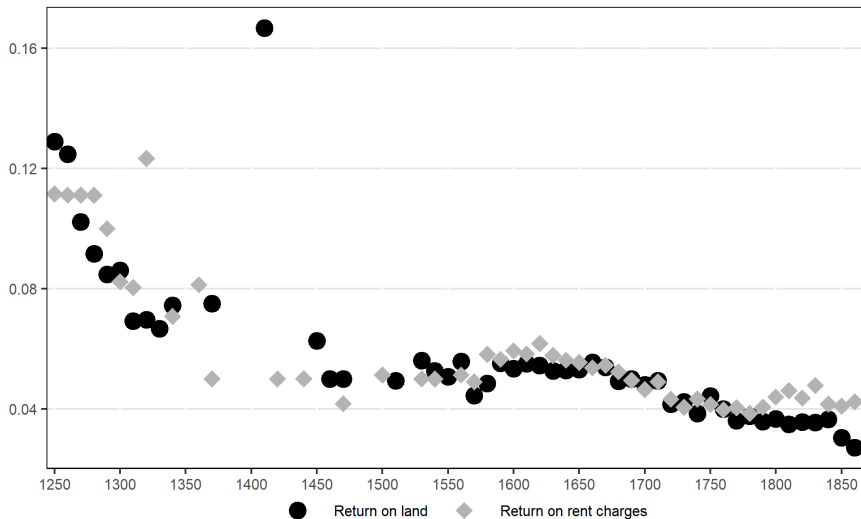


Source: Humphries and Weisdorf (2019)

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[Days Worked Details](#)

# RATES OF RETURN

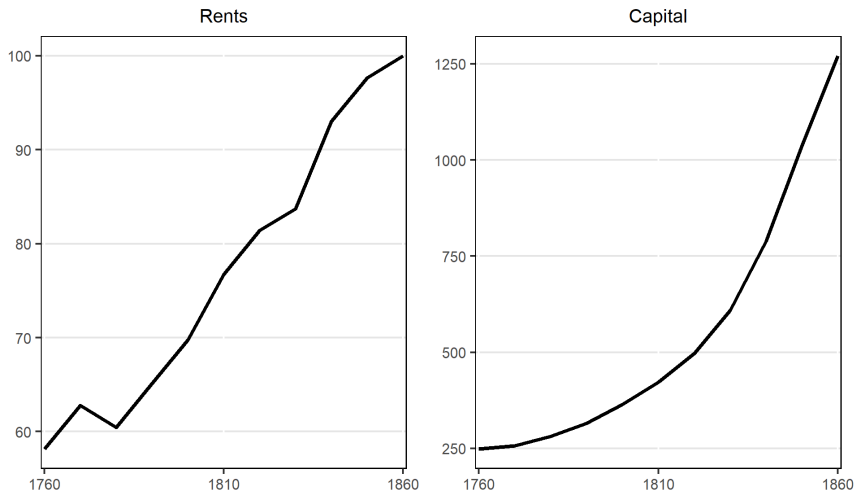


Source: Clark (2002,2010)

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[Rate of Return Details](#)

# LAND RENTS AND CAPITAL AFTER 1760



Source: Clark (2002,2010), Feinstein (1988) [◀ Back](#) [Details](#)

- We estimate the model using Bayesian methods
  - Hamiltonian Monte Carlo sampling (HMC)
  - Implemented using software package called Stan
- We choose highly dispersed priors for all parameters [← Priors](#)
- We allow for measurement error
- Allow for two breaks in productivity parameters  $\mu, \sigma_1, \sigma_2$ 
  - Break in 1760 (Industrial Revolution / capital data available)
  - We allow for one additional break

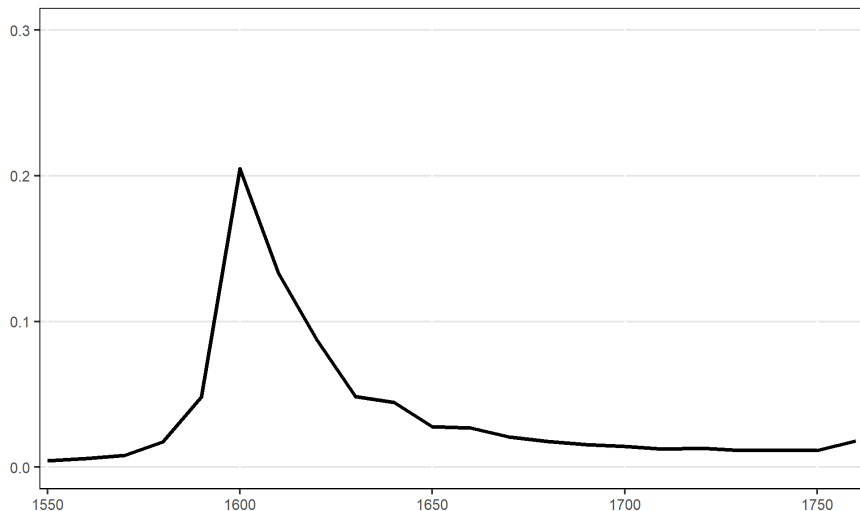
# METHOD FOR SELECTING BREAK DATE

- We estimate a mixture model
- Three regimes for  $\mu, \sigma_1, \sigma_2$ :
  - 1250-1540:  $\mu = \mu(1)$
  - 1550-1760:  $\mu = (1 - I)\mu(1) + I\mu(2)$
  - 1770-1860:  $\mu = \mu(3)$(same for  $\sigma_1, \sigma_2$ )
- $I$  is an indicator variable:
  - Switches from 0 to 1 when 1st break occurs
  - Multinomial distribution
  - Dirichlet prior with concentration vector  $0.001 \times (1, \dots, 1)$   
(i.e., draws tend to be close to a corner)

When Did Productivity Growth Begin?



# POSTERIOR PROBABILITY OF BREAK DATE

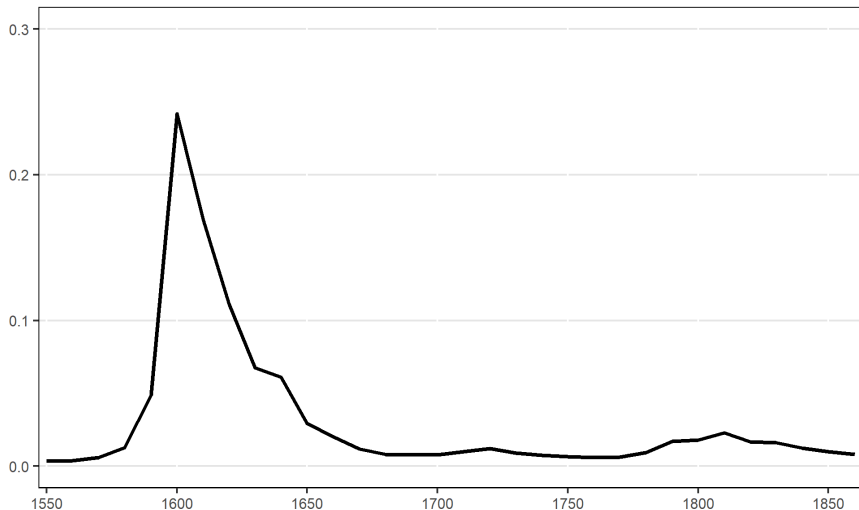


Prob break before 1640: 56% (68% for 1680). Probability of no break before 1770: 20%.

Single Break

Break Robustness

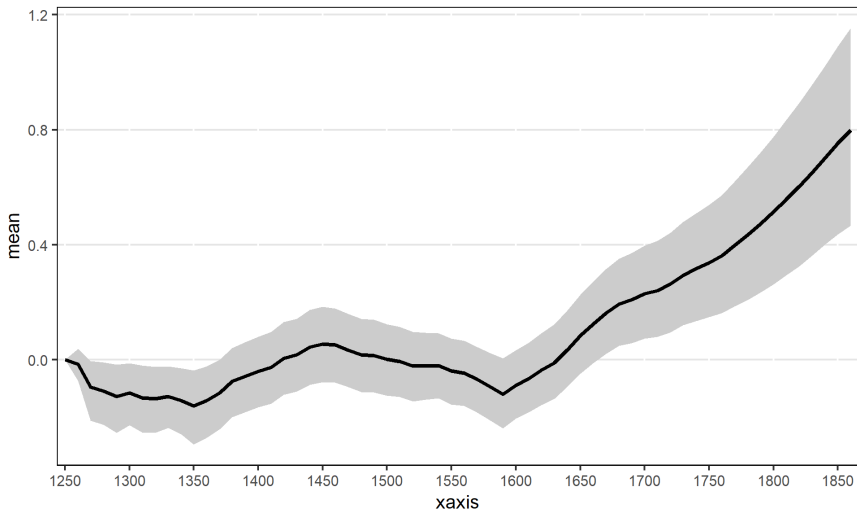
# POSTERIOR PROBABILITY OF SINGLE BREAK



Prob break before 1640: 66% (79% for 1680).

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# PRODUCTIVITY ( $\tilde{m}_t$ )

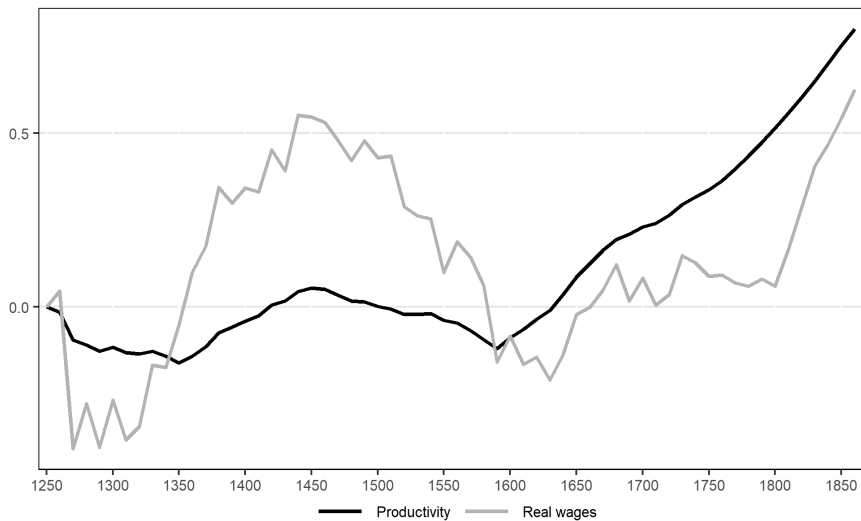


The black line is the posterior mean. The grey area is the 90% credible interval.

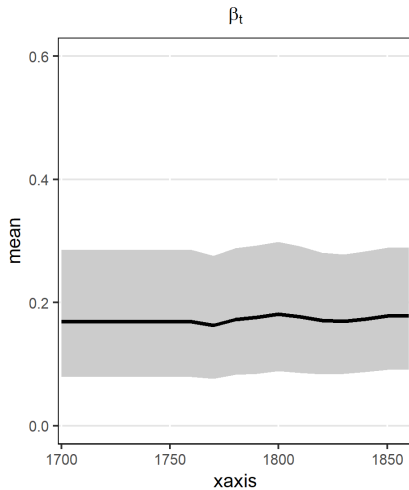
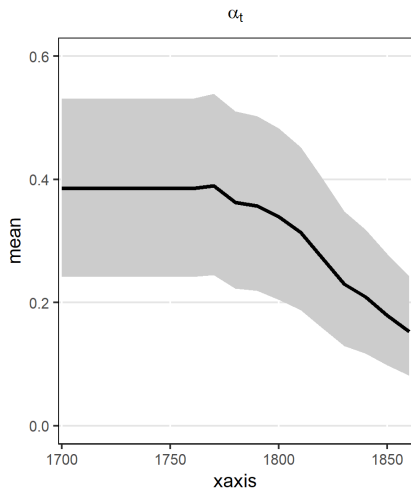
$\mu_{<1600} = 0.00$ ,  $\mu_{1600-1760} = 0.03$ ,  $\mu_{>1760} = 0.04$ .

Parameter Estimates

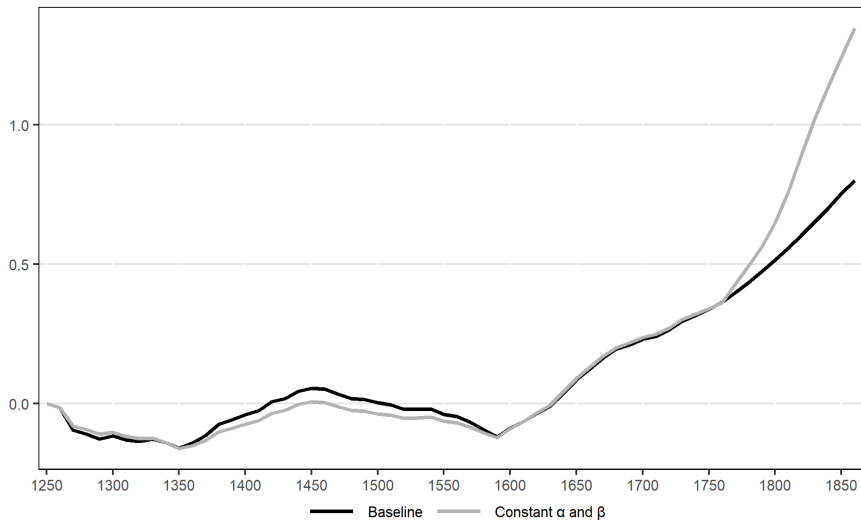
# PRODUCTIVITY AND REAL WAGES



# FALLING LAND SHARE AFTER 1760



# PRODUCTIVITY AND FALLING LAND SHARE



Real Wages and Labor

Capital and Land Rents

- Constant days worked [Results](#)
- Other real wage series [Results](#)
- Broadberry et al. (2015) population estimates [Results](#)
- Different priors [Results](#)

# Strength of Malthusian Population Force



# MALTHUSIAN POPULATION FORCE

- After a population shocks (e.g., plague)
  - Wages rise
  - Increase in wages induces population growth
  - Increase in population reduces wages

- Population dynamics:

$$n_{t+1} = \left(1 - \frac{\gamma\alpha}{1 - \beta}\right) n_t + \text{constant.}$$

- Key parameters:
  - Response of population growth to real wages ( $\gamma$ )
  - Slope of labor demand curve ( $\alpha/(1 - \beta)$ )

# MALTHUS PARAMETERS

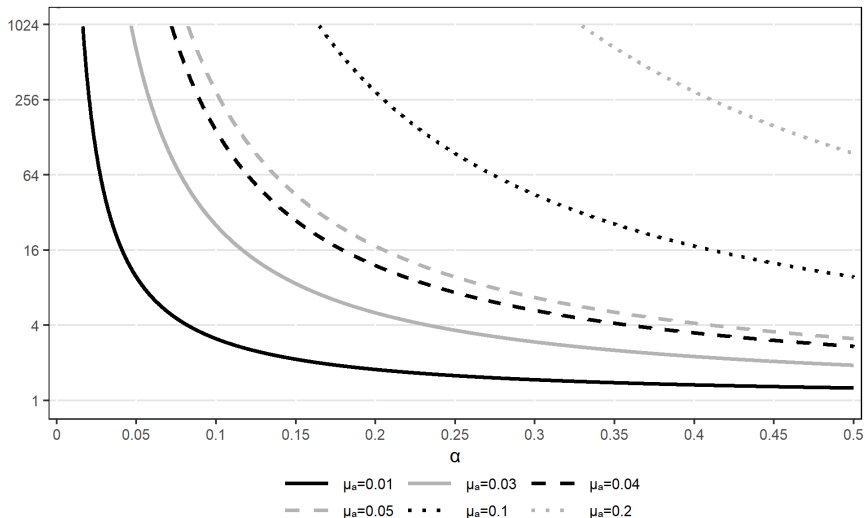
	Mean	St Dev	2.5%	97.5%
$\gamma$	0.09	0.02	0.05	0.13

- Small  $\gamma$  implies that the Malthusian force was relatively weak
- Doubling of real income increased population growth rate by only 6% per decade
- Half-life of plague induced drops in the population pre-1760 was roughly 150 years
- Half-life rose as  $\alpha_t$  fell after 1760, to 420 years by 1860

- Simplistic View: Wages always return to subsistence in the long run in a Malthusian world
- Not true if productivity growth is positive
  - Productivity growth constantly pushing wages up
  - Malthusian population force constantly pushing wages down
- Steady state wage depends on strength of two opposing forces:

$$\bar{w} = \frac{\mu}{\alpha\gamma} + \text{constant},$$

# STEADY STATE REAL WAGE FOR DIFFERENT $\mu$ AND $\alpha$



The figure has  $\alpha$  on the x-axis and the steady state log real wage  $\bar{w}$  on the y-axis. Each line is for a different level of productivity growth.

- New estimates of productivity for England from 1250-1860
  - Backed out from shifts in labor demand curve
  - Estimated using a Malthus model
- Main results:
  - Zero productivity growth before 1600
  - Productivity growth began in 1600: 3% per decade
  - Modest speed-up after 1760: 4% per decade
  - Falling land share allowed economy to grow faster after 1760
  - Weak Malthusian forces: doubling of wages increases population growth by 6% per decade

# Appendix

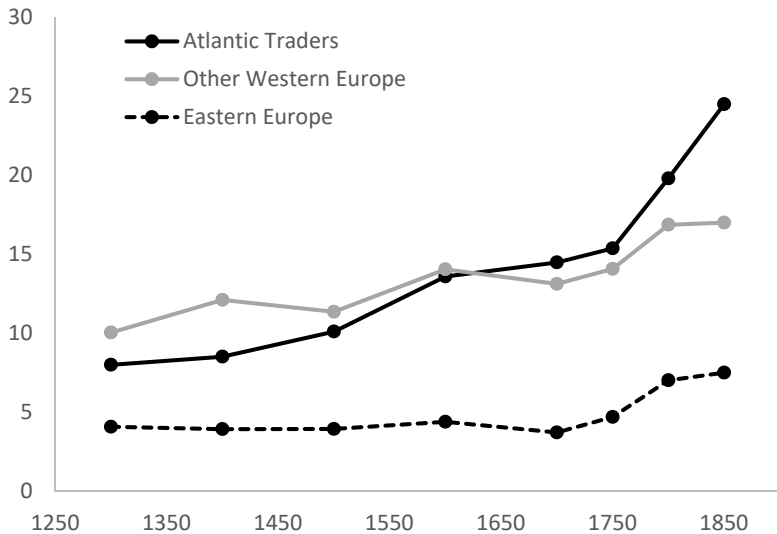
# REAL WAGES IN ENGLAND, 1250-2000



Source: Clark (2005, 2010)

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# URBANIZATION RATES, 1300-1850

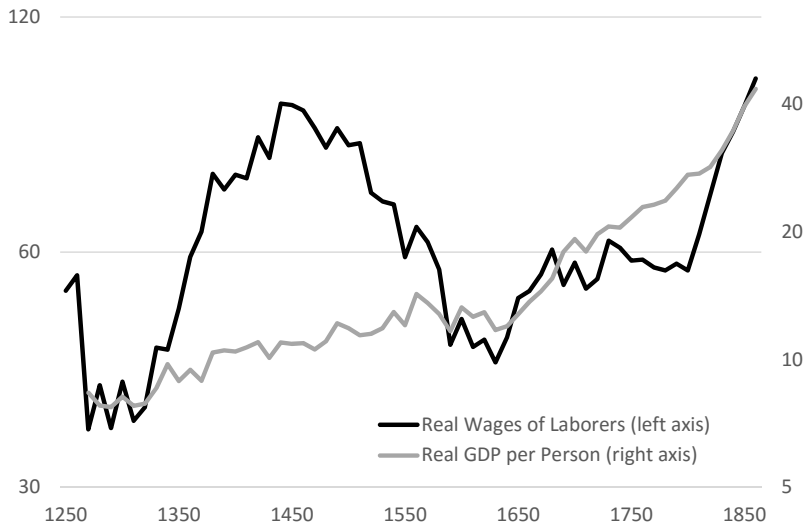


Source: Acemoglu, Johnson, and Robinson (2005)

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# REAL WAGES AND GDP PER PERSON



Source: Clark (2010) and Broadberry et al. (2015)

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- Changing production function:

$$Y_t = A_t Z^{\alpha_t} K^{\beta_t} L_t^{1-\alpha_t-\beta_t},$$

- Consider change of units for labor:  $\tilde{L}_t \equiv \psi L_t$

- Then production function becomes:

$$Y_t = A_t Z^{\alpha_t} K_t^{\beta_t} L_t^{1-\alpha_t-\beta_t} = \frac{A_t}{\psi^{1-\alpha_t-\beta_t}} Z^{\alpha_t} K_t^{\beta_t} \tilde{L}_t^{1-\alpha_t-\beta_t}.$$

- Is productivity  $A_t$  or  $A_t/\psi^{1-\alpha_t-\beta_t}$ ?

$$w_t = \phi_t + \frac{1}{1-\beta_t} a_t - \frac{\alpha_t}{1-\beta_t} (d_t + n_t) - \frac{\beta_t}{1-\beta_t} \log(r_t + \delta)$$

$$\phi_t = \log \beta_t + \log(1 - \alpha_t - \beta_t) + \frac{\alpha_t}{1-\beta_t} z - (\alpha_t + \beta_t) \lambda$$

$$s_t = w_t + n_t + d_t - z + \log \alpha_t - \log(1 - \alpha_t - \beta_t)$$

$$k_t = w_t + l_t - \log(r_t + \delta) + \log \beta_t - \log(1 - \alpha_t - \beta_t)$$

$$n_t = n_{t-1} + \omega + \gamma(w_{t-1} + d_{t-1}) + \xi_{1t} + \xi_{2t}$$

$$m_t = \hat{a}_t + \hat{\alpha}_t z + \hat{\beta}_t \bar{k}_t - (\hat{\alpha}_t + \hat{\beta}_t) (\bar{d}_t + \bar{n}_t)$$

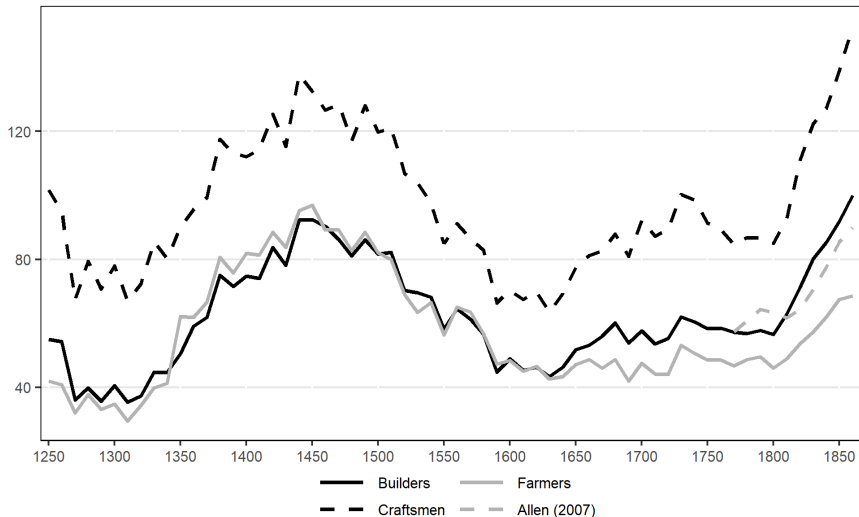
$$m_t = \tilde{m}_t + \epsilon_{2t}$$

$$\tilde{m}_t = \mu + \tilde{m}_{t-1} + \epsilon_{1t}$$

$$\exp(\xi_{1t}) \sim \begin{cases} \beta(\beta_1, \beta_2), & \text{with probability } \pi \\ 1, & \text{with probability } 1 - \pi \end{cases}$$

$$\epsilon_{1t} \sim \mathcal{N}(0, \sigma_{\epsilon_1}^2), \quad \epsilon_{2t} \sim \mathcal{N}(0, \sigma_{\epsilon_2}^2), \quad \xi_{2t} \sim \mathcal{N}(0, \sigma_{\xi_2}^2)$$

# ALTERNATIVE REAL WAGE SERIES



- Data on Population:
  - 1540-1860: Wrigley et al. (1997)
  - 1250-1520: Clark (2007): Panel of village and manor population estimates
- Clark (2007) constructs population series for 1250-1540
  - We cannot directly use this series
  - It embeds assumptions about evolution of productivity
- Use time fixed effects Clark estimates from village/manor data
- Allow for measurement error

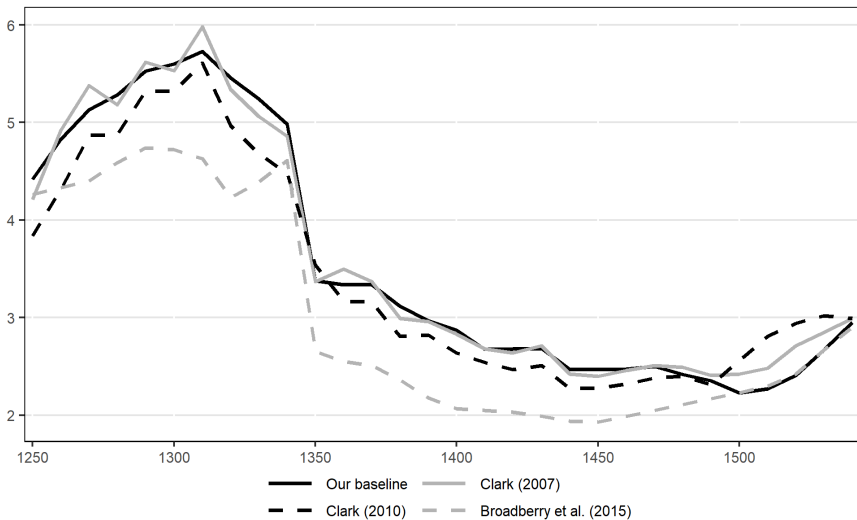
We assume:

$$n_t = \psi + \hat{n}_t + \iota_t^n$$

where

- $n_t$ : True population
- $\hat{n}_t$ : Measured population
  - 1250-1520: Clark's time fixed effects
  - 1540-1860: Wrigley et al. (1997) series
- $\psi$ : Normalization constant
  - Zero after 1540
  - Estimate for pre-1540 period
- $\iota_t^n \sim t_{\nu_n}(0, \sigma_n^2)$  is measurement error

# ALTERNATIVE POPULATION SERIES



# DAYS WORKED PER YEAR

- Humphries and Weisdorf (2019):
  - New series on income of workers on annual contracts
  - Infer days worked by dividing annual contract payments by Clark's day wages
- Issue: Data is missing for the 1250, 1850 and 1860
- Infer missing data assuming that days worked follow a random walk

$$d_t = d_{t-1} + \eta_t \quad \text{where} \quad \eta_t \sim \mathcal{N}(0, \sigma_d^2)$$

- Allow for measurement error in days worked

$$d_t = \tilde{d}_t + \iota_t^d \quad \text{where} \quad \iota_t^d \sim t_{\nu_d}(0, \tilde{\sigma}_d^2)$$

where  $d_t$  are true days worked and  $\tilde{d}_t$  are measured days worked



# RATES OF RETURN DETAILS

- Rate of return on agricultural land: R/P  
R: rental payment, P: Price of land
- Rate of return on “rent charges”: R/P  
R: annual payment, P: Price of rent charge
- Rent Charge: Perpetual nominal obligation secured by land or houses
- Each noisy measure of rate of return on capita:

$$r_t = \tilde{r}_{it} + \iota_{it}^r \quad \text{where} \quad \iota_{it}^r \sim t_{\nu_{ir}}(0, \tilde{\sigma}_{ir}^2)$$

where  $r_t$  is true rate of return on capita,  $\tilde{r}_{it}$  are noisy measures

- When return is missing:  $r_t \sim \mathcal{N}_{(0,.2)}(r_{t-1}, 0.01^2)$

# LAND RENTS AND CAPITAL DETAILS

- Capital only available after 1760 (Feinstein, 1988)
- We assume both series are measured with error:

$$s_t = \tilde{s}_t + \iota_t^s \quad \text{where} \quad \iota_t^s \sim t_{\nu_s}(0, \tilde{\sigma}_s^2)$$

$$k_t = \tilde{k}_t + \iota_t^k \quad \text{where} \quad \iota_t^k \sim t_{\nu_k}(0, \tilde{\sigma}_k^2)$$

where  $s_t$  and  $k_t$  are true land rent and capital stock,  
 $\tilde{s}_t$  and  $\tilde{k}_t$  are noisy measures of land rents and the capital stock

Parameter	Prior	Parameter	Prior
$\alpha$	$\mathcal{U}(0, 2)$	$\gamma$	$\mathcal{U}(-2, 2)$
$\varphi^x$	$\mathcal{N}(0, 100^2)$	$\psi$	$\mathcal{N}(10.86, 0.07^2)$
$\omega$	$\mathcal{N}(0, 1)$	$\mu$	$\mathcal{N}(0, 1)$
$\mu_{\xi_1}$	$\mathcal{U}(0.5, 0.9)$	$\nu_{\xi_1}$	$\mathcal{P}_I(0.1, 1.5)$
$\pi$	$\mathcal{U}(0, 0.5)$	$\delta$	$\mathcal{N}_{(0,0.2)}(0.1, 0.05^2)$
$\sigma_{\epsilon_1}^2$	$\text{IG}(3, 0.001)$	$\sigma_{\epsilon_2}^2$	$\text{IG}(3, 0.005)$
$\sigma_{\xi_2}^2$	$\text{IG}(3, 0.005)$	$\sigma_n^2$	$\text{IG}(3, 0.005)$
$\sigma_d^2$	$\text{IG}(3, 0.005)$	$\tilde{\sigma}_s^2$	$\text{IG}(3, 0.005)$
$\tilde{\sigma}_k^2$	$\text{IG}(3, 0.005)$	$\tilde{\sigma}_{ir}^2$	$\text{IG}(3, 0.005)$
$\nu_n^{-1}$	$\mathcal{U}(0, 1)$	$\nu_d^{-1}$	$\mathcal{U}(0, 1)$
$\nu_s^{-1}$	$\mathcal{U}(0, 1)$	$\nu_k^{-1}$	$\mathcal{U}(0, 1)$
$\nu_{ir}^{-1}$	$\mathcal{U}(0, 1)$		

► Re-parametrization of beta

► Densities for Shocks

Prior for  $\psi$  implies that pre-Black Death population was between 4.5 and 6 million with 95% prior probability.

# RE-PARAMETRIZATION OF A BETA DISTRIBUTION

- The plague shocks follow the distribution:

$$\xi_{1t} \sim \begin{cases} \log \beta(\beta_1, \beta_2), & \text{with probability } \pi_t \\ 1, & \text{with probability } 1 - \pi_t \end{cases}$$

- The mean  $\mu_{\xi_1}$  and pseudo sample size  $\nu_{\xi_1}$  of the beta distribution are defined as:

$$\mu_{\xi_1} = \frac{\beta_1}{\beta_1 + \beta_2}$$

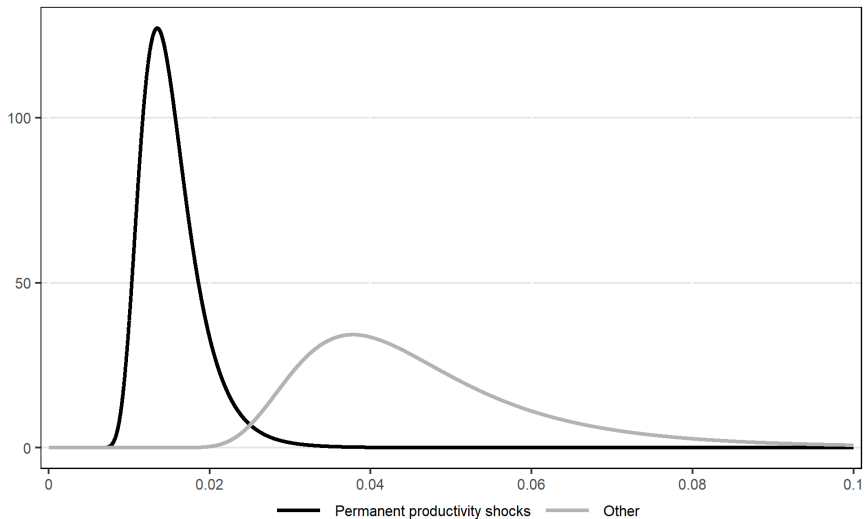
$$\nu_{\xi_1} = \beta_1 + \beta_2$$

- As a flat prior, Gelman et al. (2013, p. 110) recommend:

$$\mu_{\xi_1} \sim \mathcal{U}(0, 1)$$

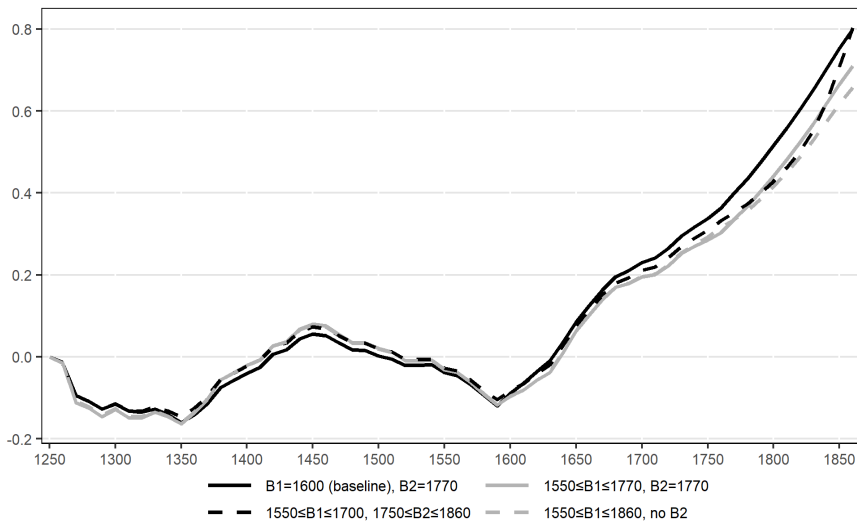
$$\nu_{\xi_1} \sim \mathcal{P}(.1, 1.5)$$

# PRIOR DENSITIES FOR STANDARD DEVIATIONS



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# POSTERIOR PROBABILITY OF BREAKS



B1 and B2 stand for breaks 1 and 2.

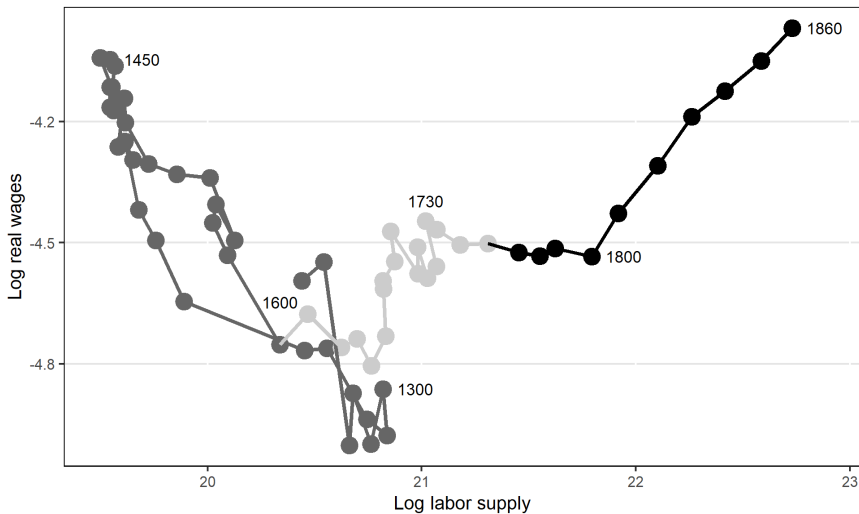
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# PRODUCTIVITY GROWTH

	Mean	St Dev	2.5%	97.5%
$\mu_{a,t < 1600}$	-0.00	0.01	-0.02	0.01
$\mu_{a, 1600 \leq t < 1770}$	0.03	0.01	0.01	0.04
$\mu_{a, t \geq 1770}$	0.04	0.01	0.02	0.07
$\sigma_{\epsilon_1, t < 1600}$	0.04	0.01	0.02	0.06
$\sigma_{\epsilon_1, 1600 \leq t < 1770}$	0.02	0.01	0.01	0.04
$\sigma_{\epsilon_1, t \geq 1770}$	0.02	0.01	0.01	0.04
$\sigma_{\epsilon_2, t < 1600}$	0.06	0.01	0.04	0.08
$\sigma_{\epsilon_2, 1600 \leq t < 1770}$	0.04	0.01	0.02	0.05
$\sigma_{\epsilon_2, t \geq 1770}$	0.04	0.01	0.02	0.06

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# REAL WAGES AND LABOR SUPPLY



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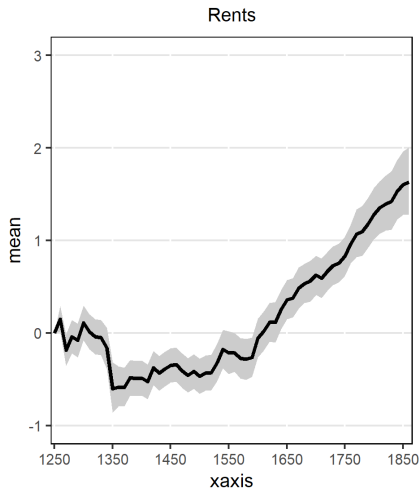
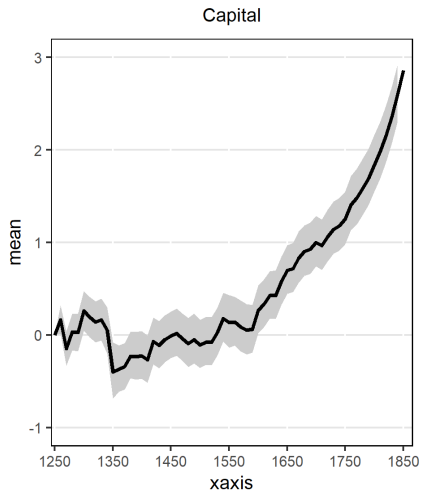


# LAND RENTS



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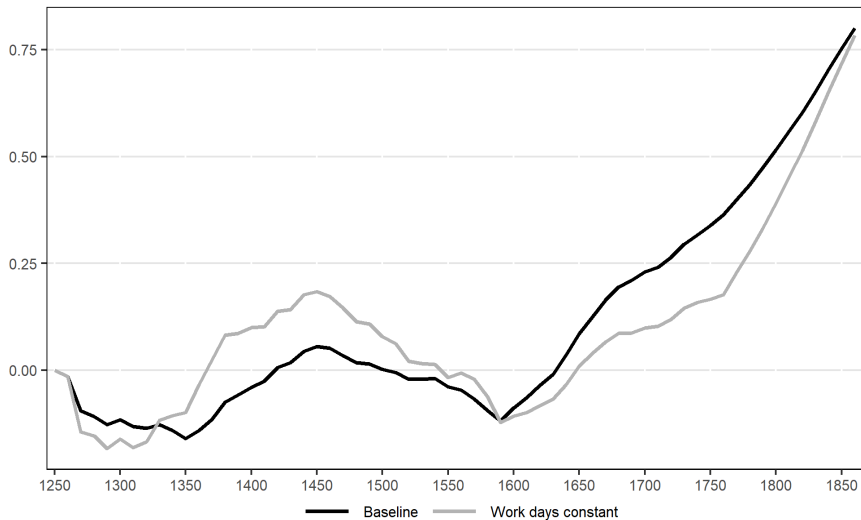
# CAPITAL AND LAND RENTS



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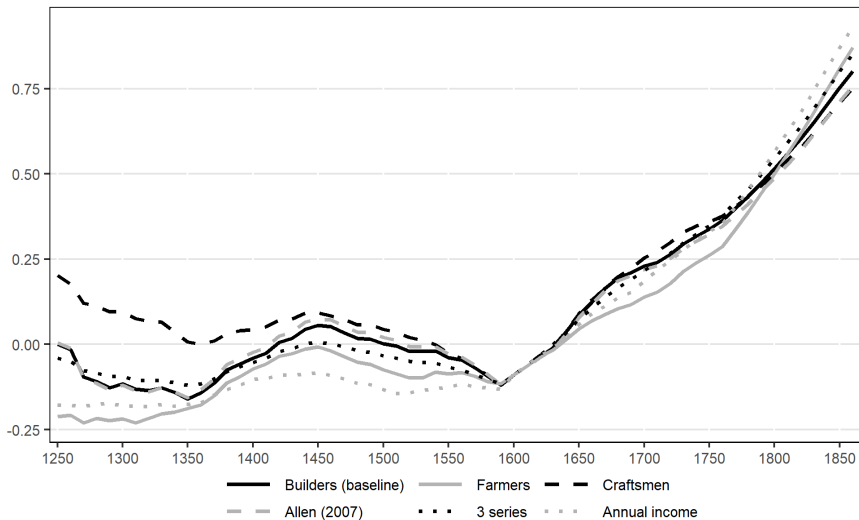
Clark Land Rents

# PRODUCTIVITY: CONSTANT DAYS WORKED



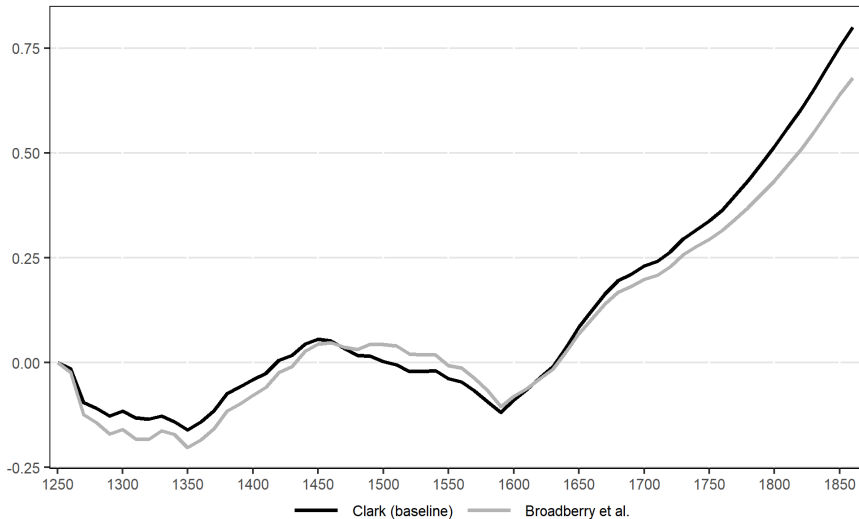
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# PRODUCTIVITY: OTHER REAL WAGE SERIES



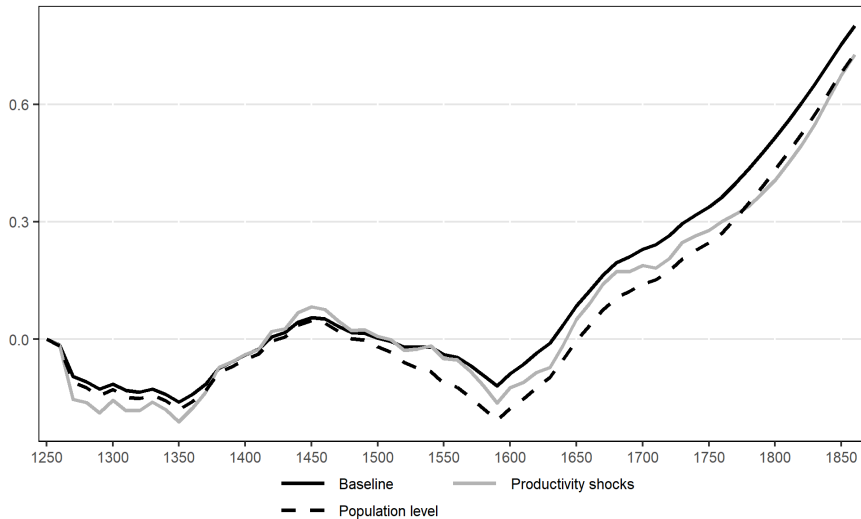
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# PRODUCTIVITY: ALTERNATIVE POPULATION SERIES



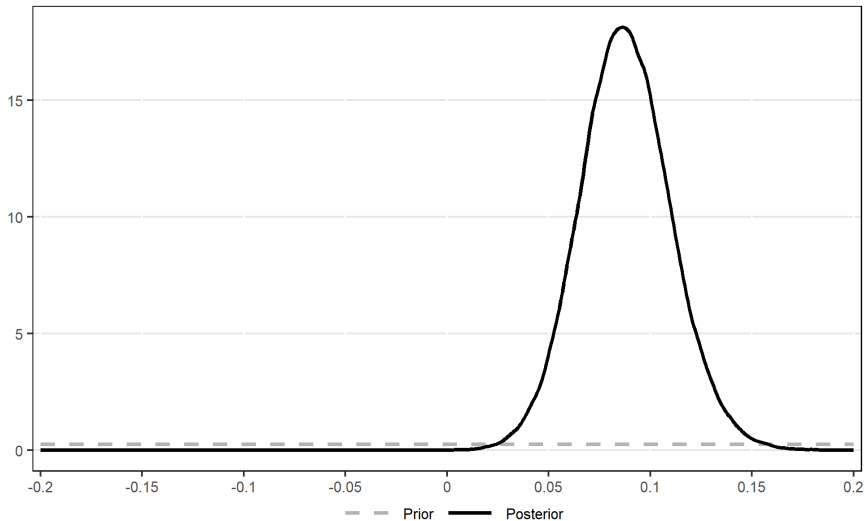
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# PRODUCTIVITY: ALTERNATIVE PRIORS



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# PRIOR AND POSTERIOR DENSITIES FOR $\gamma$



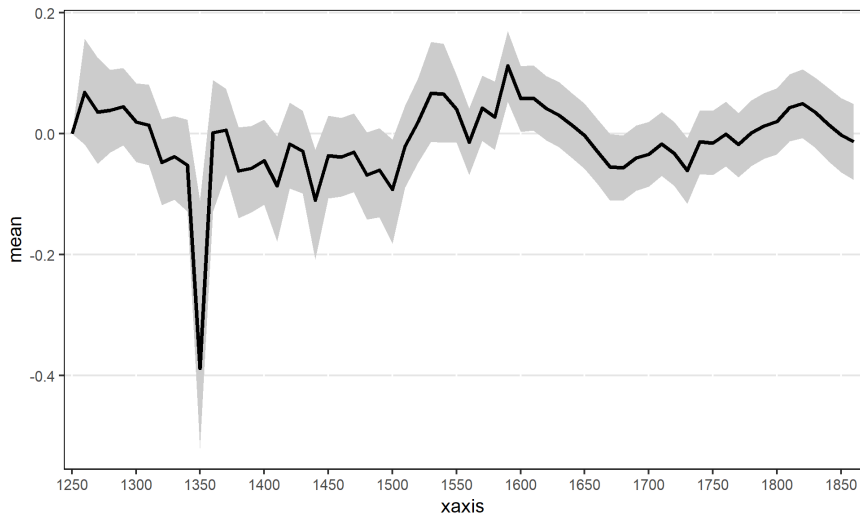
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# POPULATION PARAMETERS

	Mean	St Dev	2.5%	97.5%
<i>Population Parameters</i>				
$\pi_{t < 1680}$	0.08	0.07	0.01	0.32
$\pi_{t \geq 1680}$	0.06	0.06	0.00	0.21
$\mu_{\xi_1}$	0.64	0.11	0.50	0.87
$\nu_{\xi_1}$	6.47	6.36	1.10	23.89
$\sigma_{\xi_2}$	0.06	0.01	0.04	0.07
<i>Population Measurement Error Parameters</i>				
$\sigma_{n, t < 1540}$	0.04	0.01	0.02	0.06
$\sigma_{n, t \geq 1540}$	0.03	0.00	0.02	0.04
$\nu_{n, t < 1540}$	9.30	27.59	1.16	64.21
$\nu_{n, t \geq 1540}$	90.38	954.32	2.17	318.29



# POPULATION SHOCKS

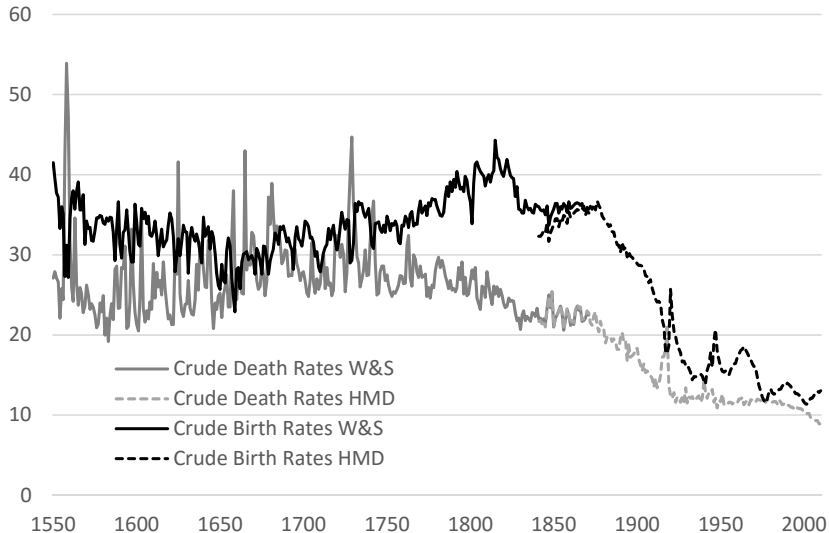


The black line is the posterior mean. The grey area is the 90% credible interval

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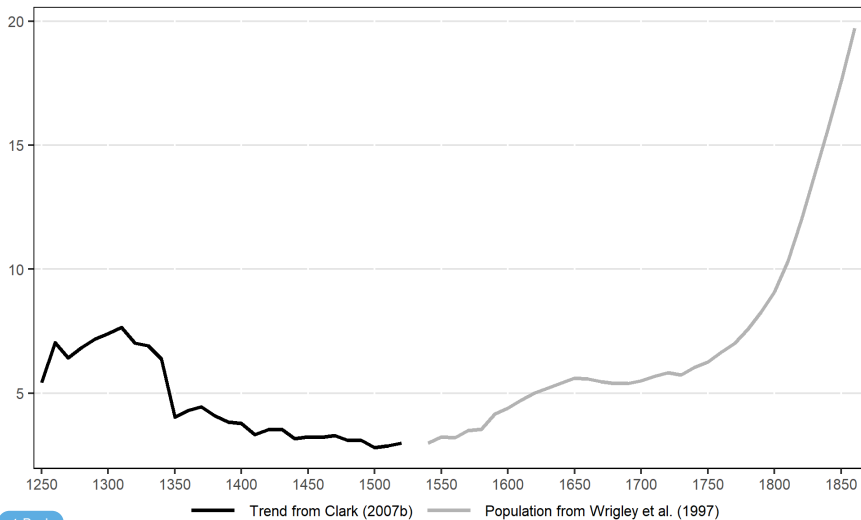
# THE DEMOGRAPHIC TRANSITION

per 1000 people



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# POPULATION EXPLOSION AFTER 1750



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