### Transport Corridors

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Presented at Hoover Institution Working Group on Foundations of Long Run Prosperity Conference June 8, 2023 What is the Question? Was Adam Smith right about geographic factors and economic development?

- Smith: Economic growth came from **productivity** gains from specialization...
  - the degree of specialization was shaped by the extent of the market...

 and the extent of the market was bounded by geographic factors (as well as policies).

• Thus, there is a **first order relationship between geographic factors** and **economic development**.

### For Smith, the unit of analysis is the market. How should we measure a market?

- A first phase of research used present-day nation states as the unit of analysis (Easterly and Levine 2003; Hibbs and Olsson, 2004; Olsson and Hibbs, 2005; Putterman 2008; Zuleta, 2012)
- A second phase of research used **latitude-longitude grid cells** as the unit of analysis (Masters and McMillan, 2001; Nordhaus, 2006; Nordhaus and Chen, 2009; Motamed, Florax, and Masters, 2014; Henderson et. al., 2018)
- The challenge: a market is neither a political jurisdiction nor a grid cell. It is an economic-geographic unit in which prices are integrated because factors of production and products move. Markets are generated by contiguous geographic features, conditional on human alterations to those features at a point in time, given transportation technologies available at a point in time.

### What do we do?

- We estimate the extent of markets in Smith's time, conditional on:
  - transport technologies of Smith's time,
    - the navigability of rivers in Smith's time,
      - lakeshores in Smith's time,
        - sea ice density in 1850,
          - (time invariant) terrain slopes,
            - (time invariant) tsetse fly endemicity,
              - (time invariant) natural harbors, and
                - (time invariant) soil quality.
- We measure economic development from 1500 to 2000 using a novel, geocoded time-series dataset of urban places with at least 20,000 inhabitants.

#### How would Smith have defined the market if he had a computer?

#### Paris, Extent of the Market in 1700

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- Paris
- Paris Gridcell
- Paris Transport Corridor
- City of 20k in 1700
- 🛆 Natural Harbor
- Navigable River

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#### What we discover: Smith was right

**Urban places** and populations in the Old World **concentrated** in **large transport corridors** with **high soil quality** that had at least one **natural harbor**. Those transport corridors account for only **10% of Earth's surface area**, yet contained **76% of all cities** and **81% of total urban population in 1700**.



## We also discover: The relationship between geographic factors and economic development held until the early-20<sup>th</sup> century



# How do we measure the market?

- We start by placing 50,603 equidistant points on the terrestrial globe.

- Snap points if they are close to a navigable body of water.



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#### We model global river flows and lake extents as of 1800

We put historical lake extents back into terrestrial maps



We remove man-made canals from maps of navigable rivers



We restore sandbars, rapids, & waterfalls that historically hindered travel



## We model transport costs using 18<sup>th</sup> century transport technologies, expressed in megajoules



We specify **terrain slopes**, **navigable water**, **tsetse fly** endemicity, and potential **calorie production** of 22 staple crops (using traditional cultivars and technologies).



## We specify natural harbors based on surveys from the 1940's and 1950's (including undeveloped harbors)



# From every point we estimate the **hinterland** (area you can reach) and **transport corridor** (other hinterlands that can reach your centroid).



#### Transport Corridors, by Size

Drawn overlapping each other. Greener is larger, redder is smaller.



#### Transport Corridors, by Density of Potential Rainfed Agricultural Production Greener is more productive, redder is less productive (kilocalories per hectare)



### Putting together large corridors (top 25%) & productive corridors (top 25%) — with (teal) and without (orange) natural harbors



# By 1700, where had economic development been taking place? Within the world's **large**, **deep**, **and connected** markets.



#### The results are even stronger by 1800



# The pattern is even stronger in 1850—even though transportation technologies have changed



#### The pattern largely holds in 1900



### The pattern largely holds in 1950



#### But begins to break down circa 2000



What we discover: Smith's hypothesis held until the mid-20<sup>th</sup> century

**New World Transport Corridors and Urban** 

**Population Densities, 1700-2000** 

Old World Transport Corridors and Urban Population Densities, 1700-2000



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### Implications

- Geographic factors did not just play a big role in economic development in Smith's time, they continued to do so even after fossil fuel technologies made it possible to move goods vast distances at low cost.
- Human beings make a broad range of decisions —such as where to rebel, wage war, extend political influence, establish territorial control, or pollute—based on spatial reasoning, but scholars tend to use grid cells as the unit of analysis.

### Thank you







