Discussion of Competition, Stability, and Efficiency in the Banking Industry by Corbae and Levine

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### Research Question and Model

How does competition affect financial stability and How does regulation affect competition, stability, and efficiency?

#### Simplified model of the banking industry:

Solve for symmetric Cournot equilibrium

Bank FOC wrt investment risk S and scale  $D_i$  ( $V_i$  is continuation v.)

1. 
$$p(S_i)AD_i + p'(S_i)R_i(\alpha)D_i + p'(S_i)\beta V_i(N') = 0$$

2. 
$$p(S_i)R_i(\alpha) - p(S_i)r'_D D_i - \frac{\mu_i}{\kappa} = 0$$

Free entry determines number of banks N given entry cost  $\kappa$ 

3.  $E_i(N) =$ Initial  $E_i(N) \equiv$ discounted future cash flows $(N) = \kappa$ 

Government budget constraint: taxes F fund deposit insurance 4.  $F = (1 - p(S))r^D \times N \times D_i$ 

What makes this a model about banks? Regulation & mispriced debt

Policy maker has a rich toolset: entry costs κ, bank discount rate β, policy rate α, leverage constraint λ

## Model Insights

- **Calibration** implies N = 3, agency:  $\beta = 0.6$  vs investors' DR of 0.96
- How does competition affect risk-taking?
  - Depends on whether banks are leverage constrained
  - Unconstrained: more competition increases risk-taking
  - Constrained: more competition does not change risk-taking
- Supportive empirical evidence

#### Policy experiments

- Tightening leverage req  $(\downarrow \lambda)$  reduces risk- & credit (big effect)
- Mitigating agency issue  $(\beta)$  reduces risk (rel. small)
- Neglible interaction effect b/w gov & leverage on risk-taking
- Tightening MP increases risk-taking but not in the long run
- Various additional tests including competition from shadow banks, regulatory arbitrage, TBTF, ...

#### Discussion

This paper:

- Tractable model with many policy relevant insights
- Extensive list of compelling policy experiments
- ► Novel quantitative experiments on governance & capital regulation

Comments:

- (1) More competition from shadow banks
- (2) Regulatory arbitrage

# (1) More competition from shadow banks?

► Rise in shadow bank competition modeled via rise in deposit costs (γ ↑)

	Shadow	Shadow	Regulatory	Regulatory	Fintech	Fintech
	Banking SR	Banking LR	Arbitrage SR	Arbitrage LR	SR	LR
	$(\gamma)$	$(\gamma)$	$(\gamma + \lambda) **$	$(\gamma + \lambda) **$	$(\eta)$	$(\eta)$
Ν	3	2.5	3	2.76	3	6.57
S	-1.1%	-6.9%	-13.4%	-10%	29.8%	37.6%
D	-33.7%	-26.4%	-39.6%	-35.7%	14.2%	-37.6%
Z	-33.7%	-38.6%	-39.6%	-40.9%	14.2%	36.5%
D/E	-2.7%	-26.4%	-35.7%	-35.7%	-80.7%	-37.7%
р	1.3%	7.9%	14.9%	11.3%	43.8%	31.4%
R	-0.02 bp	0.4 bp	0.1 bp	0.6 bp	0.6 bp	-1.5 bp
$r_D$	-0.06 bp	-0.9 bp	-1.1 bp	-1.4 bp	1.7 bp	4.4 bp
$\pi^*$	-33.2%	-12.3%	-28.8%	-17.6%	87.5%	-48.9%
$E^*$	-31.8%	0%	-6%	0%	490%	0%
V	-31.2%	-7.9%	-21.1%	-11.5%	135%	-36.9%
F/Y	-17%	-201%	-227%	-276%	-56.8%	160%
$Y^*$	-33.6%	-38.3%	-39.9%	-40.9%	113%	147%
cv(Y)	-35.8%	-50.5%	-60.8%	-56.9%	-61.3%	-11.7%

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iscussion: Corbae and Levine (2024)

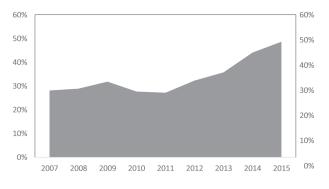
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#### Unintended consequences of tighter regulation

- ► Tighter regulation likely ⇒ shadow banking activity
- Largest mortgage lender 2010: Wells Fargo with \$100B
- Largest mortgage lender 2021: Rocket Mortgage with \$340B
- Shadow Banking Share of Mortgage Origination Source: Buchak, Matvos, Piskorski, and Seru (2018)



(a) All loans

### The role of shadow banks

- ► Higher deposit funding costs induced by non-bank competition shrink banks' profit margins → reduce credit supply but also risk-taking
- Reduction in profits disincentivizes entry, lowering competition which leads to less risk-taking and also further fewer credit

Small side notes: would have experiment on top of tightening of leverage constraints

### The role of shadow banks

- ► Higher deposit funding costs induced by non-bank competition shrink banks' profit margins → reduce credit supply but also risk-taking
- Reduction in profits disincentivizes entry, lowering competition which leads to less risk-taking and also further fewer credit
- Two potential limitations of this analysis:
  - No GE effects considered

With GE: deposit supply reduction would move b (liquidity benefit)

• Equity supply is assumed to be fixed for incumbents

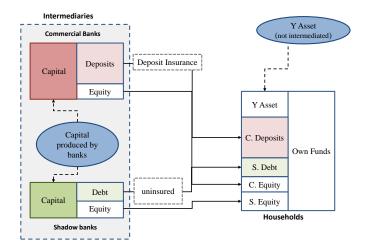
Otherwise may flow to banks and non-banks, boosting aggregate bank and non-bank equity capital

In sum: more competition from shadow banks does not necessarily mean less credit or decreased financial stability

#### Example from simplified GE model

Small side notes: would have experiment on top of tightening of leverage constraints

Effect of tighter capital reg. on the financial system? Simplified Model of the Financial System



Key assumption: Deposits and Shadow bank debt provide liquidity services

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## Effects of tighter capital reg? Model Insights

- Liquidity demand effect:
  - ► Tighter regulation reduces C-bank deposit supply, ↑ liquidity premia
  - Higher S-bank asset share and MORE S-bank liquidity provision
- Equity investor competition effect:

## Effects of tighter capital reg? Model Insights

- Liquidity demand effect:
  - ► Tighter regulation reduces C-bank deposit supply, ↑ liquidity premia
  - Higher S-bank asset share and MORE S-bank liquidity provision
- Equity investor competition effect:
  - Deposit insurance gives commercial banks a competitive advantage
  - Common market & technology: investors indifferent b/w bank types
  - To compete with highly levered traditional banks (deposit insurance), shadow banks lever up more relative to non deposit insurance world
  - Tightening the capital requirement *reduces* commercial banks' competitive advantage, leverage, S-bank competitive pressure
- ► ⇒ Higher S-bank intermediation share Ambiguous response for S-bank leverage (fragility)

Source: Begenau and Landvoigt (2022)

# Tighter Regulation & Competition from Shadow Banks

Bad for credit supply and financial stability?

	Base	15%	20%	30%				
Capital and Debt								
1. Capital	3.15	0.30%	0.72%	1.64%				
2. Debt share S	31.95%	4.01%	6.91%	13.79%				
3. Capital share S	33.68%	-0.15%	-1.73%	-4.79%				
4. Leverage S	83.18%	0.34%	0.80%	1.80%				
5. Leverage C	89.95%	-5.56%	-11.12%	-22.22%				
Deposit Rates								
6. Deposit rate S	0.45%	-1.28%	-3.05%	-6.80%				
7. Deposit rate C	0.39%	-6.01%	-12.04%	-26.83%				
Welfare								
8. Default S	0.30%	5.85%	14.12%	34.08%				
9. Default C	0.23%	-83.96%	-98.28%	-100.00%				
10. GDP 1.		0.02%	0.05%	0.12%				
11. Liquidity Services 1.4		-3.54%	-6.96%	-14.09%				
12. Consumption 1.21		0.081%	0.098%	0.107%				
13. Welfare gain		0.054%	0.044%	0.005%				
Source: Regenzy and Landvoigt (2022)								

Source: Begenau and Landvoigt (2022)

Tighter Regulation & Competition from Shadow Banks Bad for credit supply and financial stability?

Not necessarily!

- Removing competitive advantage from commercial banks also lowers risk-taking incentives for competitors
- GE effects mitigates bank funding cost impact from  $\downarrow \lambda$
- Flow of equity into existing banks and their competitors mitigate regulation effect on credit supply
- Assumptions: capital markets for shadow bank equity works
  - No asymmetric info
  - Investors understand risk return trade-off

# (2) Regulatory Arbitrage Experiment

Reg. arbitrage modeled via rise in deposit costs & leverage increase Effects very similar to shadow bank experiments

	Shadow	Shadow	Regulatory	Regulatory	Fintech	Fintech
	Banking SR	Banking L <mark>R</mark>	Arbitrage SR	Arbitrage LR	SR	LR
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### Alternative Regulatory Arbitrage Experiment

#### Within current set-up:

- Capture notion of regulatory arbitrage as evading regulation
- Akin to an increase in  $\lambda$  or use  $\tilde{D}_i < D_i$  in leverage constraint.
- $\blacktriangleright$  Evading regulation may lower funding costs, i.e., a decrease in  $\gamma$

#### Augmented setup

Consider what if banks could conceal amount of risk-taking S<sub>i</sub> from regulators/ investors λ and/or β are increased

## **Closing Remarks**

Very useful laboratory to explore policy issues

- Accessible with code available on Dean's site
- Enhances our comprehension of how regulatory frameworks influence competition and the stability of the banking sector

Consider:

- GE effects on prices (especially relevant for long run)
- Allowing for equity issuance
- Alternative regulatory arbitrage experiment

#### References

- Begenau, Juliane and Tim Landvoigt. 2022. "Financial regulation in a quantitative model of the modern banking system." The Review of Economic Studies 89 (4):1748–1784.
- Buchak, Greg, Gregor Matvos, Tomasz Piskorski, and Amit Seru. 2018. "Fintech, regulatory arbitrage, and the rise of shadow banks." Journal of financial economics 130 (3):453–483.